The hurricane season will officially begin on May 15 in the East Pacific Ocean. Are you ready?

The time for real estate deals here to look like the wild and wholly West is officially over. Not over in practice of course, that would be expecting too much, but over officially. Very soon real estate will be more regulated and orderly. This time we mean it. We mean it because Setues.gob.mx, which stands for something in Spanish meaning “we’re watching real estate transactions” has implemented a state law which requires Realtors to take courses offered by AMPI and register to become actual licensed Real Estate Agents which will be subject to the newly enacted state laws. This has got many people in the industry in a panic because of the approximately 600 people signed up with the Multiple Listing Service and working as Realtors, most have no experience and no training. You know who you are. They call themselves Realtors because it’s one of about two jobs immigration officials will allow them to hold, the other being timeshare sales. Oh boy.

Although most people working as Realtors hide under the bed at the suggestion of education, testing and following Mexican state laws, really now is the time to man up and go through the process and become a true professional. This advice is from the first person to complete the education and registration process, Cyndi Williams, broker of Cabo Premier. Granted, she was a real broker in the real world so you might think she has an advantage most people don’t have, but she assures us that any goofus can.

CONTINUED ON PAGE 3

The name is Puerto Raiz, an enclosure that will feature a restaurant bar named Semillón (Big seed), a botanic garden, a glamping area, an events garden and an artistic venue for art exhibits and concerts.

The brains behind Puerto Raiz are Tijuana native Chef Javier Plascencia, considered the most famous chef of the city and creator of Baja Med cuisine, which combines the flavors of Baja ingredients with a Mediterranean twist.

Plascencia owns and operates two restaurants in Tijuana, CONTINUED ON PAGE 5
A different liquor store opens. Santos Destilados, or Holy Distills, is a liquor store that wants to show off the millennial tradition of Mexican towns that have distilled liquor from all kinds of plants for centuries.

There is the Pox, distilled from corn, wheat and sugar and has 18% alcohol content, original from Chiapas, in Southern Mexico. You can also find Sotol, a distilled spirit sourced from Dasylirion wheeleri, Asparagaceae (commonly known as Desert Spoon or, in Spanish, sotol), a plant that grows in northern Mexico, New Mexico, west Texas, and the Texas Hill Country.

And there’s more, too many to detail here, along with several varieties of tequila and mezcal. The best part is, you can taste them before buying! Santos Destilados is located on Matamoros street, near the Gigglin’ Marlin.

Thousands of whales were born here. A recent report from INEGI, Mexico’s statistics institution, states that at least 35,000 whales have been born in our Southern Baja state in the past 30 years, mostly in the Ojo de Liebre and San Ignacio lagoons on the northern Pacific side.

The report includes information on 735 whales that have died here in that same period, most of them 30-years-old or older. It is estimated that 80 percent of Pacific gray and hump whales are born in our warm waters every year.

New posh residences announced. Hilton Grand Vacations announced plans to purchase and convert 87 of the 375 hotel rooms at the Hilton Los Cabos Beach and Golf Resort to create its own property in this growing resort destination. Officially named La Pacifica Los Cabos by Hilton Club, the property will be undergoing renovations and is expected to begin sales by the end of this year.

Downtown park comes alive. The beautiful and recently re-modeled Amelia Wilkes park in downtown Cabo San Lucas is coming alive every Tuesday, with live music – mostly Jazz – and art exhibits that are held from 5 to 9 p.m.

This weekly event has been a long-time dream of business owners, who united nearly 12 years ago to embellish the historic downtown of Cabo San Lucas. They finally came to an agreement with the city government and the influential Los Cabos coordinating council, sort of an umbrella group formed with different business associations, like hotels, restaurants, timeshare and resort developers, among others.

One additional plan is to build public bathrooms so they are getting bids from different architectural companies. Stay tuned.

Local hoteliers create new promotion tool. Following the dissolution of the National tourist promotion council by President Lopez Obrador, the hoteliers of Los Cabos met and agreed to donate $2.5 million to create a new private promotion fund.

The fund will also be backed by the state government, so the monies will be increased. Allegiant Air coming to Cabo. The Las Vegas-based carrier announced that it was filing for

CONTINUED ON PAGE 5
Coastal Dunes Under Fire

BY DAVID FLORES

Very recently, federal authorities stopped construction on sand dunes in Todos Santos’ Las Tunas beach, thanks to reports on social media from several concerned citizens. Coastal dunes are a ridge, or a series of ridges, that form at the rear of a beach and differ from most other constructional coastal landforms in that they are formed by the movement of air (aeolian transport) rather than by tidal, wave, or current action. Initiation of aeolian transportation is controlled by wind velocity, the characteristics of sediments, beach morphology, moisture content, and the degree of roughness elements present (e.g., driftwood and vegetation). The movement of sediment into the back-beach environment often results in the formation of coastal dunes. Natural sand dunes play a vital role in protecting our beaches, coastline and coastal developments from coastal hazards such as erosion, coastal flooding and storm damage. Sand dunes protect our shorelines from coastal erosion and provide shelter from the wind and sea spray. Sand dunes also provide a future supply of sand to maintain the beach. The wider the band of dunes, the larger the reservoir of sand. The height of natural dunes also provides protection from coastal flooding from storm surge and wave action.

Destruction of sand dunes in Los Cabos area increases the risk of serious damage to homes and homes along the shoreline. Hence, our Southern Baja state’s criminal code sanctions it with jail time and a steep fine, which cost depends on the size of damage done.

REALTORS GET REINED IN...

continued from page 1

pass it, they don’t ask for specifics on real estate law and it’s almost an open book test. The big news is, this year one of the qualifying courses is offered in English, the rest only in Spanish. But all of the required continuing education and testing will only be offered in Spanish. Yup, the time to take it is now. Here’s the scoop on it: There are seven courses, but only one in English and that’s all you need. Basically, you have to show that you know your documentation that is needed to wrap up a deal because it is very different here. There is a light written test, and orals. The orals are outlined in the materials you will study. (OK, glance at.) It consists of how to answer the phone and what information to ask of a prospective client. See, any goofyos can ace this. Also, the real estate classes at numerous locations including the Koral Center and Keller Williams new state of the art conference center, 40 people maximum to a class. The classes cost $225, let’s not stampede up there at once. Although Ampi is giving the classes, the state drove the law. The hard work comes in as assembling all the documentation on yourself necessary to get the actual license after you get your piece of paper that says you passed the test. Some people are thinking they’re all copasetic because they took and passed the course and have a certificate. Not good enough. They need to now register with the state, send in the documentation on themselves, including a police report from our local Keystone Kops, their tax ID number, their immigration papers, a picture of themselves, and $75 US. Brokers pay $500. Oh, and of course the usual electric bill. You can barely even sign up for yoga classes without that. And what if you don’t jump through all these hoops? You can be fined for “impersonating a Realtor” which is a boot because about half the 600 who belong to the MLS do that every day. Eventually, the notary who seals every real estate deal will be required to check the state roster to see if you have a license before paying commissions, and if you don’t, the deal will unravel because you are impersonating a real estate agent. The notary is obligated to report you. The bad news: within one to three years, (Mexican time), there will be continuing education requirements, and they’re not going to be in your language of choice.

So far the government has not listed those who have taken and passed the courses and completed their paperwork, on their site at seteusbcs.gob.mx, which pains Cyndi Williams mucho. Watch that site if you want to assure yourself that your Realtor knows what the hell he or she is doing.

It’s not clear if the MLS is going to post the list but for certain unlicensed Realtors will not be allowed to be members of the MLS. Calls by Williams to Doug Christian who runs the MLS site were not returned to confirm the actual date to pay and the registrar has come and gone.

Registration is mandatory immediately but with a grandfathered clause to allow completion of courses by the end of 2019. Failure to register now is in violation of the current law and the State can decide any minute to declare unregistered Realtors, impersonators. Ouch.

There will be big dollar fines on their way…any day now, Mexican time. Of course, there will be many real estate agents pushing on themselves necessary to get the actual license after you get your piece of paper that says you passed the test. Some people are thinking they’re all copasetic because they took and passed the course and have a certificate. Not good enough. They need to now register with the state, send in the documentation on themselves, including a police report from our local Keystone Kops, their tax ID number, their immigration papers, a picture of themselves, and $75 US. Brokers pay $500. Oh, and of course the usual electric bill. You can barely even sign up for yoga classes without that. And what if you don't jump through all these hoops? You can be fined for “impersonating a Realtor” which is a boot because about half the 600 who belong to the MLS do that every day. Eventually, the notary who seals every real estate deal will be required to check the state roster to see if you have a license before paying commissions, and if you don't, the deal will unravel because you are impersonating a real estate agent. The notary is obligated to report you. The bad news: within one to three years, (Mexican time), there will be continuing education requirements, and they're not going to be in your language of choice.

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There will be big dollar fines on their way…any day now, Mexican time. Of course, there will be many real estate agents pushing
Sound familiar? The editor of a major newspaper has received death threats after President López Obrador once again criticized the paper, this time for publishing his home address. Actually, the President acknowledged that it was already in the public domain. “Other media outlets didn’t do that,” he noted. “Don’t you think that’s bad taste?”

However, the next day he adopted a more conciliatory approach, announcing that protection would be provided for the threatened journalist.

Ouch! A man was attacked and killed by a swarm of Africanized honey bees in Quintana Roo. That’s the state that has Cancun. The victim was cutting firewood and accidentally disturbed a hive, which pissed off the bees in a big way. But the wood chopper made a getaway with only a few stings. Then he returned to the scene to retrieve his cargo trike and tools. The second round of stings of about 500 did him in.

Migrants go over the fence. 645 migrants fled a shelter but 35 of those returned. The center was holding 1,745 people, almost double its capacity. The breakout occurred after a group of Cuban men violently broke into a section of the immigration center reserved for women. The incident caused a commotion and the migrants were able to gain access to other parts of the detention center and then its main entrance.

All those who left are going to get put on a list and if they get caught again, they are going to be subject to automatic deportation. Immigration authorities said most of the 980 Cubans who were held there had applied for injunctions through lawyers who provide “false expectations” of obtaining a transit visa that will allow them to travel to the United States border. However, “it has only delayed their assisted return to Cuba,” the agency said. A group of 148 Cubans was deported from Tapachula last week. The INM also said that criminal charges will be filed against those who fled the detention center for the damage they caused prior to leaving and that security measures at the facility have been bolstered. There will be an “assisted” return to Cuba? That sounds intriguing. Or ominous.

Pemex again. The consumer protection agency estimates that 35% of all homicides in the country occurred in those 17 cities. Are you a rich Catholic? Good for you, because your church is tossing alms to Central American migrants in Mexico. The money will provide housing, food and basic needs. But hold that collection plate: “A regulated and transparent use of the resources, which must be accounted for, is required before the aid is assigned,” the Vatican statement said. Looks like they know Mexico pretty well and aren’t going to fork that money over to just anyone, even their own priests.
Fishing Tournament Starts May 17

Offering $20K+ in cash prizes and a plethora of raffle prizes, the Robert Ross Fishing Tournament will run from May 17-19 at the newly-expanded Marina Puerto Escondido along the Sea of Cortez in Baja California Sur.

The tournament hosts are expecting 40-50 four-angler teams for the first annual tournament, and entrants can compete to win prizes upwards of USD $20K.

Named after record holding angler Robert Ross, the tournament will offer experienced sport fishers and boaters an exclusive fishing experience on the Sea of Cortez. Jacques Cousteau coined the Sea of Cortez “The Aquarium of the World” in 1987 due to its unmatched variety of marine life.

Fishing tournament prizes and optional brown bag pots include:

- Grand Prize: $8,000 minimum payout (40% of entry fees) plus a Suzuki Outboard Motor.
- 1st Place Tuna: $4,000 minimum payout (20% of entry fees)
- 1st Place Yellowtail: $4,000 minimum payout (20% of entry fees)
- 1st Place Dorado: $4,000 minimum payout (20% of entry fees)
- $1,000 to the biggest fish caught using the Tuna plug (must have video of tuna plug and catch)

Optional brown bag pots will be available for dorado, tuna, and yellow tail: $500 entry, Winner Takes All / Day
- $1k entry, Winner Takes All / Day
- $5k entry, Winner Takes All / Day

All prize winners will earn free entry to the Copa de Campeones Calisurfeo – Serial Dos Mares 2019 (Grand Final) (Calisurfos Tournament) in August, which will be hosted in Loreto. Each General Prize winner will also receive a trophy, courtesy of Gray Trophy Fish Mounts.

For more information on prizes, please visit the Robert Foss Fishing Tournament Rules and Prizes page.

The tournament will include a 7 a.m. gunshot start each day, an Opening Ceremony, an Award Ceremony, and dinner provided for participants each night.

Conveniently located between the Loreto International Airport and event sponsor Owen Perry’s Villa del Palmar Resort, Marina Puerto Escondido will offer fishing boats for rent and charter during the tournament.

Competitors can also enjoy golf, whale-watching, and other outdoor experiences, as well as the following new additions to Marina Puerto Escondido:
- 100+ world-class slips
- Bar
- Restaurant

Upcoming plans to enhance the marina community include additional restaurants, luxury condominiums, and a boutique hotel. Next year’s tournament dates will be from May 15th-17th, 2020.

The entrance fee for the Robert Ross Fishing Tournament is USD $100. For more details about the event, contact Javier Fuerte at harbormaster@mariapuertoescondido.com

All prize winners will be hosted in Loreto. Each General Prize winner will also receive a trophy, courtesy of Gray Trophy Fish Mounts.

For more information on prizes, please visit the Robert Foss Fishing Tournament Rules and Prizes page.

Sponsors of the event include Ale Marine/Share at Sea, Villa Group Resorts, Woodward Logistics Services, Loreto Hotel Association, REMexico Cabo Real Estate, Arjona, Formar, Pepenga’s Pizza, API BCS, West Coast Multihulls, Accurate Fishing, Sepada, MagBay Lures, Gray Fish Mounts, Pisces Sportfishing Fleet, Nines Optical, Volaris, Suzuki Marine, Vivero la Ceiba, Nopolo Design and Construction, and Pasión por la Pesca.

The tournament will feature fishing from mid-market destinations such as Gulfport, MS and Laredo, TX to popular vacation spots like Las Vegas or Orlando, offering semi-regular service built specifically for holiday travelers. The planned routes to Mexico will be no different. "Unlike other U.S. carriers, Al-legrant has always been laser-focused on leisure travel and providing access to affordable, non-stop flights for those who wouldn’t otherwise be able to go on vacation,” said Maury Gallagher, Allegiant’s CEO in the announcement. "Offering service to Mexico will provide a whole new array of options for travelers to discover world-class destinations that may have been previously out of reach.”

Allegiant has been tight-lipped about its plans, but our undercover reporters dug up two destination names: Los Cabos and Cancun. If the paperwork comes together, this will be the first international destination that the low-cost carrier serves and a strong competitor to legacy service that currently dominates the market.

Annual music fest announced. Cultural Promoter Vivarte, organizer of the Music Festival Los Cabos is proud to announce the legendary nightclub are welcome, with presentations having a minimum duration of 45 minutes. Musicians and bands that live outside Los Cabos must have the necessary resources to attend.

Currently, there are more than 40 registered musical groups, including groups from San José del Cabo, Cabo San Lucas, La Paz, Pescadero, Mecali, Guadalajara, and Mexico City.

Volunteers who want to be part of the team and enjoy the fest can register at https://www.fiestadelamusicaloscabos.net/voluntario.

Considered one of the most anticipated cultural events by locals and tourists, the Los Ca-bos Music Festival will be held on Saturday, June 22 of this year. This festival has grown to become an iconic event and tradition in Los Cabos and is about to cele-brate 11 years.

The International Day of Music (La Fête de la Musique) is an event that started in France in 1982 as an initiative of the government to celebrate music and its performers. To date, this festival has been adopted by the five continents and is currently celebrated in more than 120 countries and 700 cities, becom-
### Alt Music Fest Comes To Cabo This Week

**BY DAVID FLORES**

The first ever Alternative Music Festival will take place this Friday, May 17 from 6 p.m. till midnight, at The Roof Food & Wine, located in the Cabo marina upstairs from La Casa Country.

The fest will feature at least six alt music bands, including the internationally recognized, Mexico City-based LARIFERPOL, a trio that plays mostly Soul, Blues, Jazz and Funk.

Other bands include Dynamic Range Project, Alter Vio, Walksider, Billy Calavera and more.

Don’t know what Alternative Music is? Well, precursors abound from the 1960s and the genre has evolved into various types like Punk, Grunge, Britpop, Indie rock, Spa punk, British ska and several more.

The festival will begin at 5 p.m. for those oldies like me that have to go to bed early. There are VIP seats available for 500 pesos that date, so if you want to know if your Realtor has taken the test and got their license, which so far nobody has because the government is fiddling around with the applications, and not paying attention, your best bet is going to the setues.gob.mx. Also, AMPI/CCIE should be able to tell you who has a certificate since they give the classes and they quite fancy themselves as the enforcer around here. (However, they hardly enforce anything due to conflicts of interest).

So, the good news is Realtors are going to be held more accountable, but is there an “errors and omissions” path to redress as there is in the States? No. You will need to sue and good luck with that, the courts are a whole ‘nother story for a ‘nother day, however; Realtors can and will lose their licenses if found to be involved in malpractice and they are subject to severe penalties and even jail time if they are really crappy Realtor people. There you go no option now but to hire a professional licensed Realtor because if you are caught paying commissions to an unlicensed Realtor impersonator you get to pay fines and or go to jail too.
Mike Doyle Dies

Mike Doyle, world famous surfer who rose to fame in the 1960s for both his skill and his embodiment of the sport’s early carefree nature, has died of Lou Gehrig’s disease at his home in San Jose. He was 78.

Doyle’s passion and skill took him around the world. In 1964, he was the runner-up at the World Surfing Championships. In tandem surfing, he won both the United States and world championships in 1965. “In that first era of surfing, you represented your country, and he was one of the standouts,” said Peter Townend, a former world surfing champion who is a co-chairman of the Surfing Walk of Fame in Huntington Beach, California, which inducted Doyle in 2003.

Born in 1941, Doyle started surfing in his home town of L.A. in 1956. earned a BA in biology and minor in art history at Long Beach State.

After earning dozens of competitions and surfing awards, and after being featured in films, magazines, and books, he was inducted into the Surfers Hall Of Fame in 2003. He moved to San Jose in 1980 where he started painting and opened a gallery in conjunction with his surf shop at Cabo Surf Hotel. Doyle and the hotel teamed up to open the Doyle Surf School 1998. He also worked in marketing for the Palmilla hotel.

Doyle married his wife Annie, also a surfer, in 2008.

WHAT’S GOING ON IN THIS... continued from page 4

short pour us. Oh, imagine our surprise. The consumer protection agency Profeco revealed that crooked gas stations tend to rob 100 milliliters of every liter of gasoline sold. That’s about a one-tenth of a gallon per gallon. Gas here costs about the same as in California, about $3.75 US per gallon.

Profeco inspect an average of 200 gas stations per week and so far this year 79 stations have chased off the inspectors, refusing to be scrutinized. The 79 non-compliant gas stations are all located in nine states that have the highest incidences of fuel pipe theft: Jalisco, Michoacán, Guanajuato, Querétaro, Hidalgo, Nuevo León, Puebla, México and Aguascalientes.

The director said that each of the gas stations has been fined 800,000 pesos (US $42,000) for interfering with the inspection process, which will be repeated until Profeco is given access to the pumps. Fat chance of them ever paying it, though. If they thought they would pay a fine that big, they would have made another business plan.

Lexus is finally coming. Toyota is finally dipping its toe in Mexican waters. Well, they plan on entering this market in 2021 when they will pop open five Lexus dealerships in Mexico City, Monterrey, and Guadalajara. Toyota has 67 Mexican dealers, so there will be a scramble to get the Lexus brand.

Mexico will legalize pot. In June 2017, Mexico became one of the more than 40 countries to legalize medical marijuana, which is no small feat given the control drug cartels wield in Mexico. With this medical pot infrastructure already in place, the time has come for Mexico to take the next logical step and become the third country worldwide to have broadly legalized cannabis.

Mexico’s lawmakers are being coerced by the nation’s Supreme Court. Mexico’s Supreme Court reaches five similar decisions on an issue, the standard set by the court is applied throughout the country. With regard to recreational marijuana, Mexico’s Supreme Court has ruled five times since 2015 that the imposition of a ban on recreational pot is unconstitutional. In effect, the

CONTINUED ON PAGE 24

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Well, Make Up Your Mind, Voters

After being swept into office just a few months ago, the mayor of Los Cabos now has an approval rating of only 21%.

How did Mayor Castro slip so far so fast? Well, it doesn't help that the most read newspaper in the state is hammering her relentlessly, often with the dreaded “fake news”.

Her defense of the taxis against Uber has also hurt her popularity, but as she says, “Why do they blame me for this? I campaigned on defending the taxistas.” Well, she couldn’t have been elected if she had come out for Uber because the taxi union would circle the vans prior to election day. In the past, they have plugged traffic and barred people from shopping as a warning of further disruption.

It also hasn’t helped her case that her husband has rather run amuck with flamboyant purchases and somewhat opaque connections with the city.

And of course, the first and second gripes on social media are still unfilled potholes and lack of water. These issues have not been addressed with any success.

Change Of Plan, Stan

A controversial house under construction on the dunes near Todos Santos has finally been closed down after the president of the city of La Paz, (the seat of government), had been saying it wasn’t his fault, don’t come whining to him. He claimed there was nothing he would/could do because the permits had been issued before his administration took office. But that was before some locals became vocal about their displeasure at this new building. Suddenly Rubén Muñoz backed down, saying well OK, I will close it down. And he did.

Some folks say it’s an ecological assault on the dunes to build on them, others just say the whining is by people who thought they had built on the front row and now find there will be houses between them and the ocean. Whatever your view, it doesn’t matter because for now, the building has screeched to a halt.

Pirates Board Mexican Oil Rig

It was 9:30 at night as the crew was locked up while pirates plundered for 7 hours. The Navy arrived 4.5 hours after the captain sent out an SOS but it was too late.

Meanwhile, Pemex has made a big discovery in shallow waters, also in the Gulf of Mexico.

Navy assets have been deployed to Mexico’s East Coast and are expected to remain there on pirate duty. Well, they better step up their game, because a 4.5-hour response rate isn’t going to work.

We Are Golden

Officials have been told to figure out a way to stop Uber from taking foreign passengers without molesting or bothering those tourists.

They have been charged with impounding vehicles if they have to, but gently, if a tourist is in it.

So your assignment is to look touristy. That’s an easy one for you.

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Our Own Costa Azul Hosts Surf Competition

We will explain it to you because that makes it interesting

BY ANDREA GAYTAN

For many of San José’s avid surfers, the season has started. As summer nears, the swells move from the cold Pacific Ocean towards the blue waters of the Sea of Cortez. It is finally the time to hang the wetsuit and watch the orange sunrise over the ocean like a giant fireball, greeting us with unlimited sets of glassy warm waves.

Surfing is a new Olympic sport that began in Hawaii back when it was still considered a monarchy. It was once called the “Sport of Kings” since only the royalty were allowed to practice. Nowadays, it is one of the fastest growing sports and industries worldwide and will make its debut at the 2020 Olympic Games in Japan.

Last weekend, just south of San José’s along Costa Azul, the third leg of the “Torneo Selectivo 2019” for the Mexican team trials got underway. The conditions were glassy with solid one meter plus waves. There were big white tents set up by the Asociación De Surfing De Baja California Sur, which kept everyone cooled off with premium seating under the scorching sun.

The wave at Zippers is famous for its speed and ramp-like shape. We watched the national talent perform and compete at their best, with an array of aerial maneuvers and sharp turns that kept the enthusiastic crowd cheering. There were five categories ranging from 12 years and under all the way to the seniors or Masters division.

In a surfing competition, the contestants are divided into heats of four surfers. To distinguish each competitor, each surfer wears a rash-guard or lycra top with a different color. The heats last 25 minutes where surfers can catch a maximum of ten waves. Only the two highest waves scores during a heat sometimes they can re-start the timer or make the heats longer, sometimes the final heats can last from 30 to 40 minutes to give ample opportunity for the contestants to catch quality waves.

Last weekend’s contest was held in memory of Oscar Vilasenor “El Totonaca”. He was one of the pioneers and original surfers in Costa Azul back in the 70’s when the Castro family was competing, please check out the Asociación De Surfing De Baja California Sur’s Facebook page.

Honorable mention to Lilya Ambert, who was the only female and competed against the boys and made it all the way to the final rounds!

Much gratitude to all the sponsors including: La Federación Mexicana de Surfing, Instituto de la Juventud del Municipio de Los Cabos, Restaurant Costa Azul, Customex, Bocana Surf School, Cabo Local, CRT Surf School, Yellow Tail, Barracuda Cantina, Saint Jude’s Medical Center, Tribuna de los Cabos, Baja Smart Real Estate, Casa Costa Azul, Baja Surfing Surf School Pescadero ,Cabo Flow, Nautillus Ink, Mastergraf, Shaka’s Delicious Wood Cantina.

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2nd Class Mail (26 Issues)
QUE PASA IN CABO?... continued from page 5

UBER drivers protest. About 40 UBER vehicles took to the Cabo San Lucas streets last week, protesting for what they call harassment by inspectors from the city’s transport officials.

In two recent incidents, tourists have been forced to step out of their UBER transportation and use regular taxis. The most dramatic incident took place several weeks ago when a taxi van chased a UBER vehicle with two tourists aboard. The Uber driver had to drive away quickly from a hotel and onto the four-lane; still under chase, a Cadillac Escalade that was driving too fast rammed it from behind, leaving both tourists with minor injuries, while the Uber driver had to be transported to the hospital.

Although Mexico’s supreme court has ruled that UBER and their like Apps are legal since they are private agreements between the owner and the independent driver, Uber’s frequent harassment of their drivers, in large part to make it difficult for them to make a living, has forced them to protest. They are now calling on the Uber and Lyft drivers to join them in their protest and go on strike.

PAIN MEDICATION

May 13, 2019

Spa Cielo a Laser Medical Spa

These days everybody wants to look beautiful. As 78 million “baby boomers” approach retirement, age is becoming to show. With but the fast pace of today’s aging society, people now want that fresh look without spending weeks of painful recovery. A rejuvenation vacation is the solution. Spa Cielo Laser, Wellness and Weight Loss Center named “2009 Best Medical Spa”, is located in San Jose del Cabo, and has built their business over the past 10 years here in Los Cabos to meet those vacationer desires.

“People want to look better, but they don’t want to give up any time from their daily lives or vacation” said Cathy Dammann, Medical Aesthetics Practitioner and Owner of Spa Cielo Laser, Wellness and Weight Loss Center. “The public is demanding transformation with little pain or downtime” states Dammann. Spa Cielo, which specializes in the latest light and laser treatments, offers a variety of treatments for LED and Photo-facials, to TITAN™ Skin Tightening and Lumenis Acupulse™ Fractional CO2 Laser. With the recent addition of the award winning HydraFacial™, Voted Best Non-Laser, Non-Surgical Skin Rejuvenation 2012, Spa Cielo now has something for everyone, whether it is a rejuvenation vacation for someone in their 30’s or 40’s who doesn’t really need laser or for someone who is looking to maintain their skin in their 50’s and 60’s. HydraFacial™ were even featured in InStyle magazine in 2009 as the “hottest celebrity pre-bridal facial”. All the notoriety is with good reason. The HydraFacial is the only system to vacuum extract; wet-microderm and vortex infuse serums, following a computerized customized treatment plan based on the individual’s skin type and needs. “It is truly amazing!” exclams Cathy.

On the other end of the spectrum, Spa Cielo offers fractional CO2 laser treatments, named in A Aging Skin Rejuvenation nation” by WebMD, which offers a superior solution for rejuvenating and resurfacing the skin. The fractional laser can be used effectively to treat fine lines, wrinkles, acne, stretch marks, acne and burn scars, skin pigmentation, disoloration, sun dam-

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Baja Food and Wine Festival

Shake a leg, it’s this week

BY MARGOT STERN

This May 17th, 18th and 19th, Gastrovino, a food and wine festival, returns for its eighth season with plenty of surprises to inspire and delight the Baja food and wine community. For those who are unfamiliar with the festival, each year is precisely what inspired this year’s theme.

“In a way, it feels like the circus is coming,” explains Kate Turning. “All of these amazingly gifted people come together in such a unique and special way. It’s not just about eating and drinking; there are artists, musicians and dancers who have become an integral part of the event. Last year, we had a number of chefs actually cooking on site, in the plaza. There were incredible aromas wafting through the entire town.”

Gastrovino celebrates Mexican wines and local cuisine via pairings, dinners, tours, and more. It’s also an important charity event, having raised over $15,000 USD last year.

Gastrovino’s founder, Perla Garnica, has presided over the festival for eight consecutive years. “I’m particularly excited to see how much it’s growing,” says Garnica enthusiastically. “Every year the number of attendees grows, we raise more from the silent auction, and we are able to make an even bigger impact on how we give back to the community.”

Garnica, along with the creative director and art photographer Kate Turning, along with their devoted team of volunteers, have dreamed up an interesting theme for this year, Circus of the Senses.

As in previous years, the festival will take place in Todos Santos. Although the event was originally designed to bring recognition to the 150-year tradition of winemaking in northern Baja, it has evolved into a multi-dimensional celebration. For those who haven’t been to the festival in prior years, expect the town to buzz with activity for the entire weekend as winemakers, chefs, artists, and musicians from throughout the peninsula join together to share their gifts. The venerable carnival that takes over the town

Bringing Back Bruce

Frank Schipper and his girlfriend Fabiola had two dogs; Clark who Fabiola had for 14 years and Bruce, who was just a pup last spring when they adopted him, a street dog. It was a love fest from the get-go, as Bruce is sweet and smart. He completed their little family. But Frank returned to the Netherlands for a short trip, and Fabiola went with him. They left both dogs at the house and arranged for a family to go three times a day to feed and walk with them.

Five days before Fabiola returned to Cabo, robbers robbed everything from the house and put the dogs out on the street. The dogs wandered and got lost.

After two weeks Clark was found, turns out a kind lady had adopted him. On a tip from flyers hung all over town, people reported seeing both dogs roaming around Puebla Bonita on the Pacific side. Fabiola zoomed out and was told they kicked Bruce outside the resort many times, even the night before she arrived. Since then nobody has seen him. Missed him by one day!

Frank thinks, (hopes), he might be adopted too. Maybe he got a better deal. Maybe the chow’s better at this new found home? His phone number is 624 355 3482. That would be Frank’s number, not Bruce’s. There is a reward but we’re pretty sure you would bring Bruce home out of the goodness of your heart.

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May 13, 2019

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A little taste of WTF Burger Bar

BY LISA VAUGHAN

WTF Burger Bar is one of the best restaurants in Cabo San Lucas, that is if you like the fínest fresh ingredients possible and your burger made with Wagyu Beef imported from Australia. Top of the line beef! Their motto is “LIFE’S TOO SHORT FOR AVERAGE FOOD.”

WTF Burger Bar has beautiful views of the Marina and is located outside of the Puerto Paraiso Mall in front of the Harley-Davidson Store.

My friend and I enjoyed lunch there recently. We ordered the crab cakes “all blue crab” and Kobe sliders. We complimented the dishes with Antares Char-donnay.

The Crab Cakes are the best I’ve ever tasted and I’m initially from the Chesapeake Bay in Maryland where Crab Cakes were invented. WTF Crab Cakes are a traditional southern style crab cake with remoulade sauce. The Kobe sliders were a Wagyu trio - cheddar, tomato, crispy onions and 1000 island on Hawaiian sweet rolls.

The executive chef and owner is Jimmy Maddin. He has over 40-years experience in the restaurant business. He graduated from the Culinary Institute of America in Hyde Park, New York and spent 25 years at a major hotel and casino in Las Vegas as executive chef and vice president of food and beverage prior to opening WTF Burger Bar four years ago here in Cabo.

WTF Burger Bar is family friendly, they even make hand-scooped milkshakes for the little ones, and have a smoothie bar. You can dine in on the Marina or you can take out to your hotel, the beach, or a boating excursion. They also book private events such as Weddings, birthdays, bachelor/bachelorette parties, rehearsal dinners, business dinners, etc.

You may enjoy your event in the main dining room depending on availability. If you prefer to entertain at home, they provide in-house catering. “You invite the guest, they will do the rest.” They proudly pour only premium liquor in their original cocktails with all natural “Perfect Puree” from Napa Valley, use fresh fruit and USDA agave nectar. In addition to cocktails, their wine is priced reasonably at $8 U.S. per glass or $23 U.S. a bottle. They also offer a wine of the month by the glass or by the bottle, just ask your waiter. The service is excellent! You may also purchase a bucket of 5 beers for $12 U.S. and they have an extensive coffee bar; Espresso, Cappuccino along with assorted tea.

WTF Burger Bar is open 7 days a week from 9 a.m. - 10 p.m. Their contact information is: www.wtfbb.com, U.S. phone: 702-234-6522, MX phone: 612-176-6740. To contact Chef Jimmy Maddin via email - jimmy@chellive.com.
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Agent Profile
Katie Mariscal

Katie is the mother of one perfect little Baja loving baby, the wife of a Cabo local boat Captain and a real estate agent for Los Cabos Sotheby's International Realty. She was born and raised in San Clemente, California, located on the California Coast, midway between Los Angeles and San Diego at the southern tip of Orange County.

She earned a Bachelor's degree in Psychology from USC and was pursuing a career in law when she took a trip to Cabo in 2009 and stumbled across her husband. It wasn't long before she moved to Cabo and started working in yachting. After five years of working on yachts with her husband through Baja California, Central America, the Bahamas, the Caribbean, Puerto Rico, and the Mediterranean, she decided to hang up her stewardess skirt and pursue her dream job in real estate.

For Katie there is no place that compares to the life she has in Cabo with her family. She feels so incredibly lucky to be able to call this home and to be able to help others find their perfect Baja home is a dream come true.

Contact Katie, Sales Associate at Los Cabos Sotheby's International Realty at 001-949-275-5267.

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Smart Home Technology
The Next Big Thing in Real Estate

BY PATTY SOTO

As in stay in control, no matter where you are! Whether you just want to open the front door for someone or see who is ringing the bell, control the temperature or be alerted to a water leak, home control is an important feature for part-time residents, while adding incredible convenience for full-timers.

Whereas home automation cost tens of thousands of dollars 10 years ago and required expensive installation and programming making them accessible only for luxury dwellings, modern control systems are now less expensive than a typical home theater system, are mostly-to-completely wireless and require only basic setup and a standard internet connection to be fully operational, adding a great value to your property.

Savvy homeowners know smart home devices are becoming more common and less expensive, with no need to be a computer expert. Modern systems and add-on are amazingly user-friendly, even “plug and play.” You can even make your own adjustments and automation sequences easily, or have it be done for you remotely. Updates are automatic and no maintenance is required.

A “smart” addition to your Real Estate investment.

Even in secure neighborhoods like Palmilla Dunes, having a few cameras installed can give you added peace of mind, or the ability to take a quick look if you receive an alert, such as a flood or fire sensor alert. Being able to open a garage door or gate for a worker or unlock a door means fewer people need to have access to your keys. Tell your automated sprinkler to pause for a few days due to rainy weather or turn on the pool filtering system in advance of some renters. Make your stereo system one-touch or turn it off if a renter can’t figure out how to do it. Just about any product that operates on Z-wave or internet can be controlled!

Home automation and control is becoming more common for homebuyers, Real Estate investors and tenants who prefer smart home features that add convenience and security.

Those systems are particularly conceived to save costs and energy, adding an environmental aspect to the equation. Starter packages are available for just over $1,000 and can be added on indefinitely as the need arises.

If you want to learn more about Home Automation or explore possibilities for your smart residence, you can contact patty.soto@palmilladunes.com. She will be more than happy to assist you to find the option that fits right in with your Real Estate Investment.

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OPEN HOUSES:

Monday May 13, 2019 from 11 am – 2:00 pm, Casa Martin, Oceano Alto, Palmilla MLS # 19-175. Fabulous home completely renovated by designer in 2018. Stunning granite floors in living room, gorgeous wallpaper, grand iron gated entrance with fountain inside courtyard, guest casita, new kitchen cabinets and a loft with an outdoor patio upstairs to enjoy the golf course and ocean view. 3bd, 3ba. Price $1,345,000 USD. Gabriela Aldrete, Engel and Völkers Snell Real Estate g.aldrete@snellrealestate.com 210.426.5381 (US & WhatsApp) 624.227.5766 (MX)

Tuesday May 14, 2019 from 11 am – 2:00 pm El Tule #37 MLS #18-957. Affordable Home with Great Views in the Gated Community of El Tule. 2 Car Garage, Partly Furnished 3 Bd, 3 Ba. Price $299,900. Nick Fong Los Cabos Agent info@loscabosagent.com 619.831.2000 (US & WhatsApp) 624.227.5766 (MX)

Wednesday May 15, 2019 from 11:00 am – 2:00 pm, Margarita Villa, MLS# 18-2757. Captivating New Home with stunning Ocean and Golf Course Views. CSL 4bd/ 4.5ba. Price $1,890,000. Manny Rosas ph. (686) 134-0870, Los Cabos In-House Agent.

Thursday May 16, 2019 from 11:00 am – 2:00 pm, Casa Vista de Golf, Country Club CSL. MLS# 18-928. Fully Furnished plantation style home. CSL 4 bd / 3.5ba. Price: $749,000. Nick Fong Los Cabos Agent info@loscabosagent.com 619.831.2000 (US & WhatsApp) 624.227.5766 (MX)

Thursday May 16, 2019 from 11:00 am – 1:00 pm, Copala Condo 5301, MLS# 19-956. Spectacular condo with amazing ocean views.  CSL 3 bd/ 3.5ba. Price $624,000. Nick Fong Los Cabos Agent info@loscabosagent.com 619.831.2000 (US & WhatsApp) 624.227.5766 (MX)

Sunday May 19, 2019 from 11:00 am – 1:00 pm, Copala Condo 5301, MLS# 19-956. Spectacular condo with amazing ocean views. CSL 3 bd/ 3.5ba. Price $624,000. Nick Fong Los Cabos Agent info@loscabosagent.com 619.831.2000 (US & WhatsApp) 624.227.5766 (MX)

Thursday May 23, 2019 from 11:00 am – 1:00 pm, Copala Condo 5301, MLS# 19-956. Spectacular condo with amazing ocean views. CSL 3 bd/ 3.5ba. Price $624,000. Nick Fong Los Cabos Agent info@loscabosagent.com 619.831.2000 (US & WhatsApp) 624.227.5766 (MX)

Sunday May 26, 2019 from 11:00 am – 1:00 pm, Copala Condo 5301, MLS# 19-956. Spectacular condo with amazing ocean views. CSL 3 bd/ 3.5ba. Price $624,000. Nick Fong Los Cabos Agent info@loscabosagent.com 619.831.2000 (US & WhatsApp) 624.227.5766 (MX)

SOLDS:

Palmilla Dunes – Palm Avenue # 121. 2 Bed, 2 Bath, 1 Studio. USD $689,000 MLS 19-988. Agent: Patty Soto.

Lot 4, Vuelva de Agua, MLS 18-815, 1000 m2 of panoramic ocean views. $11,900 USD. Cheryl Miller, Baja reality and investment (we have one more lot left!) 624-122-2690.

Lots 2 and 3, Vuelva de Agua, MLS 18-818, 2 lots with 1000 m2 each. GREAT Ocean and Huerta views. $26,500 USD Cheryl Miller-Baja Realty and Investment 624-122-2690.

Cabo Marina B&B, 3 Bedrooms, Marina Cabo San Lucas, Los Cabos Agent.

Vista Vela 4405, 2 Bedrooms, El Tezal, Los Cabos Agent.

Vista Vela 4401, 2 Bedrooms, El Tezal. Los Cabos Agent.

Tesoro 42 MLS # 18-2815, 2 Bedrooms, Marina Cabo San Lucas. Los Cabos Agent.

Casa Colorado MLS #16-2248, 3 Bedrooms, Todos Santos, Los Cabos Agent.
FOR RENT IN CABO SAN LUCAS

CASA Ensenada, Pedregal de Cabo San Lucas. Your beachfront dream home is waiting for you. 5 bedroom, 5.5 bathrooms, walking distance to downtown and marina. Beautiful home with breath taking ocean views. Call 624-139-1111 for more info.

CASA LIBERTAD, Chamilal SJD. Three story home sitting on a corner lot. If you love the outdoors and want to live on the hill with gentle breezes and unforgettable views, contact Roger Marius Cicéron. US: 702-157-4932. rebeca@pedregal.com

THE CAPE RESIDENCES are a boutique collection of 34 exquisite, full-ownership residences at The Cape, a Thompson Hotel in Cabo San Lucas. Tour by appointment danec@thecaperesidences.com

NEW LISTING OUTSTANDING VIEWS OF LAND’S END. Salt water pool and jacuzzi. Two story home, 4 bed | 4 bath | 2 half bath $949,000 USD Contact: Nick linda@cabolinda.net.

FOR SALE IN CABO SAN LUCAS

FAT TUNA ASSETS FOR SALE.

FOR SALE IN CABO SAN LUCAS

CASA Ensueño, Pedregal de Cabo San Lucas. One story home sitting on a corner lot. Great for entertaining. $1,695,000 USD, MLS #18-246. Rebeca Curiel US (760) 600-7311. Local 044 (624) 157-4932. rebeca@pedregal.com www.propertiesincabo.com

CRESTA DEL MAR – Casa Bali #11. $975,000 USD. 4BD – 6BA MLS17-2109. Single level living w/ Arch & expansive Ocean Views. DRY SAUNA & STEAM ROOM & GYM Your own BALI HIGH!! Linda K. Miller. Office 624 143 1688. Cell +52 1 624 141 674. linda@cabolinda.net.

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FOR SALE IN LOS Frailes BAY

CASA del Mar. 2690, or info@forsaleinbaja.com. looking for, call Cheryl 624-122-6241. From downtown Cabo. 2 bedroom 2 bath condo overlooking the pool and courtyard. $349,000.00 USD and its fully furnished and turn key. For more info call 624 143 5435 or www.realtyworldbaja.com

EAST CAPE BEACHFRONT HOME with over 27m of beach. Graceful 4BR/2BA home in charming Los Barriles. Over 1/3-acre lot and over-sized garage. Great price for this meticulously maintained home. www.homesandlandbaja.com

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CASA CENIT, Pedregal de Cabo San Lucas. 3BD, 3.5 BA. Great Values in Pedregal – Casa Cenit. 4 BD – 4.5 BA on or www.remaxcabos.com 619.831.2000

FOR SALE IN CABO SAN LUCAS

FOR SALE IN CASA DEL MAR

FOR SALE IN CABO SAN LUCAS

FOR SALE IN LOS Frailes BAY

FOR SALE IN CABO SAN LUCAS

FOR SALE IN CABO SAN LUCAS

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FOR RENT IN CERRITOS

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LIVE THE DREAM IN CABO!! Villa Dorada is located in Cabo San Lucas just steps away from Pueblo Bonito Sunset. Two swimming pools, O/V terrace, walking distance to beach. Close to downtown and Cabo marina. Fully equipped kitchen, 2 bedrooms one bath $949,000 USD. Contact Betty Villalobos at Keller Williams, 333 667 6964.


FOR RENT IN PEDREGAL


FOR SALE IN CABO SAN LUCAS

Casa Bali – Casa del Mar. 3BD, 3BA. Short walk to the beach. Fully equipped kitchen, 2 bedrooms one bath $925,000 USD. 4BD – 6BA MLS17-2109. Single level living w/ Arch & expansive Ocean Views. DRY SAUNA & STEAM ROOM & GYM Your own BALI HIGH!! Linda K. Miller. Office 624 143 1688. Cell +52 1 624 141 674. linda@cabolinda.net.

FOR RENT IN CERRITOS

CASA Ensueño, Pedregal de Cabo San Lucas. One story home sitting on a corner lot. Great for entertaining. $1,695,000 USD, MLS #18-246. Rebeca Curiel US (760) 600-7311. Local 044 (624) 157-4932. rebeca@pedregal.com www.propertiesincabo.com

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CASA Marblish. Only 5 minutes from downtown Cabo. 2 bedroom home in a peaceful setting. Located right off the road to Todos Santos. If you love the outdoors and the conveniences of town, this house is for you. MLS#16-2131 $1,500,000 USD 044 624 147-7541

FOR RENT IN CABO SAN LUCAS

CASA REAL Motivated Seller: 5 bedroom, 5.5 bathroom single level home with maid’s quarters, laundry room & two car garage w/ automatic doors. Private pool in the lower level back yard. Alejandro Avalos - KW Cabo Paradise Price: $950,000 USD Alejandro.Avalos@kw.com.mx Cell / WhatsApp at 52 1 (624) 166 3360.
FOR SALE

Two 1 bedroom 1 bath, fully furnished, plus three studios (need some TLC). 10,300 square feet lot. All services, paved road, 5 minutes from downtown Cabo. Make an appointment to check the property. Write your own offer, no minimum, all offers will be looked at.

Owner's illness forces sale, after 25 years of ownership. Seller's financing to qualified parties. Best Offer will reap the benefits of the project. Title is under a Mexican Corporation. Titleholder dies. What happens when the primary titleholder dies?

Article 27 of the Mexican Constitution prohibits ownership of real property by foreigners along the borders and coastlines of the country. This issue was resolved by the implementation of the Mexican bank trust, the fideicomiso, in which a Mexican banking institution holds fee simple title for the beneficiary of the trust, the foreigner, who has all the rights of a Mexican national in terms of usage, rental, sale, modification, etc., to the property.

Many who use the trust are saying it is cumbersome and expensive. The banks charge an annual fee of $350 to $500 USD simply for holding the title. When compared to the property taxes that one normally pays in his or her native country, however, the expense seems modest.

Besides this is the ONLY legal way to hold title to a residence in the restricted zone of Mexico.

One of the major benefits of holding title in the Mexican bank trust, the fideicomiso, is that the owner of the property in trust has the right to name heirs and substitute beneficiaries within the corpus of the trust. This eliminates the need for a probate proceeding in a Mexican court which can take a year and cost several thousand dollars.

Thus, Joe and Margaret Smith, as owners of the beneficial rights under the trust for their beachfront home, may then name themselves as substitutes and then their children as substitutes when Joe and Margaret pass on. So Joe dies and Margaret obtains full ownership, then when Margaret passes, Johnny and Joan, their children, can come into full ownership as the owners of the beneficial rights.

All of this without a court proceeding provided it is set up correctly within the fideicomiso contract.

Procedure and costs: When the primary beneficiary(ies) pass on, the substitutes must present death certificate(s) for the deceased, with an apostille. This is translated and handed to the trustee bank which will then move forward to obtain a new permit from the Secretary of Foreign Relations in the name of the substitute.

An appraisal must be made which will indicate the current value of the property at time of death. This establishes the stepped-up basis, the new value for tax purposes. The beneficiary will be required to pay a 1% acquisition tax on the entire new appraised value.

No other taxes are involved since Mexico does not have an inheritance tax. Costs for the transfer involve a new permit, bank trustee fees, appraisal, a notary fee, registrations, plus the 1% acquisition tax.

Basic fees on a $350,000 property will probably run about two 2% of the newly appraised property value, plus the 1% acquisition tax, for a total of approximately 3%.

What is saved here is several thousand dollars in probate and legal fees and a year minimum in probate court.

About the author: LINDA JONES NEIL is the founder of The Settlement Company®, which specializes in real estate transfers and escrows, as well as renewals of permits and other legal services for the foreign property owner. Licensed as a California real estate broker, she has pursued her profession in Mexico for over forty years. Her skills in negotiating contracts between parties from three distinct cultures have placed her services in demand as a consultant and for speaking engagements on Mexican law and customs in Mexico, the United States and Canada. She has been widely published on the subject of real property in Mexico. Memberships; FIABCI, AMPI and NAR. Linda is a former member of the National Advisory Council of AMPI and has served as NAR President Liaison to Mexico. E-mail info@settlement-co.com, website: http://www.settlement-co.com

The Fideicomiso
What happens when the primary titleholder dies?

BY LINDA JONES NEIL

Gorgeous Pedregal Ocean View Villa for Sale!

2 Bedrooms, 2 Baths and a detached 3rd bedroom. Great rental history. 16×32 swimming pool and shaded palapa deck with stunning views of the Cabo San Lucas Bay. Close to the Cabo San Lucas Marina and downtown, stores and Puerto Paraiso Mall. Tennis courts nearby. The Pedregal is one of Cabo’s most exclusive developments.

WiFi. Parking. Outdoor pool & Spa.

For Sale by Owner at $679K. Will co op with agents. Contact Pete Thomas Ph. 408 472 3030 Email: pete@ptaland.com
23 Rooms Sleeps
77 People
And the whole shebang is a la carte a la

BY LEONA HELMS

Everybody who’s met him has an opinion of Bob Jankovich. It’s true that he isn’t overly concerned with social niceties, and some folks can’t handle that. But the man does make things happen by bulldozing through everything full speed ahead, opinions and feelings be damned. He also seems to have a way of turning everything he touches into gold. Jankovich operates out of his 45 room hotel in a corner of the Pedregal park, down at the foot of the Pedregal housing tract in Cabo. It’s called the Cabo Pedregal Hotel.

He sells insurance from that office, rents a crane, operates the hotel, sells handicap stickers, and he facilitates obtaining the North Dakota license plates we see all over town. It’s called Cabo Paraiso. The 45 rooms start at about $45, includes garage parking, Wi-Fi, and breakfast. Do you want a license plate with that room?

I’ll have the extra T.P. and a bucket of ice please

But he did make a miss-step about five years ago when he sold his 23 room hotel in the Pedregal called Cabo Paraiso Condo and Studio Hotel. He says it was his lousy lawyer’s miss step, that he wrote the contract badly, which allowed the buyer to skip out on paying more than the $350,000 down payment on the million dollar deal. What sort of saved him was he entered into a contract to sell but never actually sold it. That would not happen until five years out, but that didn’t happen because the buyer, a guy named Roy Rajaic from New York, stopped paying and then missed his final balloon payment. That’s when Jankovich’s lawyer, Ignacio Trigos, swooped in and took it back. If he had actually transferred the fideicomiso, it would have taken easily twice as long to get it back, he says.

When he followed the police into the property the day he took it back, and after all the renters, mostly unknowing Gringos, had been unceremoniously tossed out onto the street, Jankovich was sick at what his creation had devolved into. There was junk piled everywhere, no maintenance had been done, the rooms had been painted a dark gloomy gray, and the landscaping had gone to hell.

It’s taken a couple of months of intense work but the hotel will re-open this week.

Each of the 23 rooms rents for $20 a night a la carte. And he’s ruthless about the a la cart. An extra person is another $20. You get one roll of toilet paper and then you’re going to have to make other arrangements. Oh but wait, the hotel commissary sells tp. You want ice with that room? Hand over a buck. Another roll of paper towels on top of your original roll? Go to the commissary. Want to use the BBQ? That will be five bucks, please. At least that’s per use, and not per weenie or rib. But the frosting on this cake is he doesn’t want anyone to stream to their device so he only has Wi-Fi in one room, a nice lounge, where you can be seen if you’re streaming. Hey, did we mention you’re only paying 20 bucks for a nice clean room with a view?

In the ultimate display of a la carte, the reading on your electricity meter is noted and noted again when you check out: you pay for every kilowatt you use so you might want to re-think that A/C setting and use the fan instead. At least the use of the swimming pool and Jacuzzi is free and he hasn’t figured out a way to charge for the wonderful view of the city below. As Jankovich says, where else are you going to get a room for $20? With secure, gated parking?

He also swung us by the condo building he currently has under construction in the lower Pedregal called Pedregal Towners. It’s a much more upscale property, with condos going for $300,000 to $600,000 in the three-story building. There will be two parking spaces per unit, there’s an elevator and fiber optics Wi-Fi, two swimming pools, and an expansive common area as a community room. Do you want license plates with that condo?

All these places have websites tended by Jankovich himself and videos shot and posted by him. In his spare time.
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Every Monday, November 1st to June 30th. San José Art Walk.

First Thursday, 8:00 a.m. to 2:00 p.m. Yoloméc set up tents to receive clear glass bottles, metals, plastics (except Styrofoam), fresh cardboard, computer equipment (except monitors), small home appliances (except TVs of all kinds), cellphones and accessories, edible vegetable oil, ink cartridges and toners of HP, Samsung and Xerox only. Please, in San José at Centro, corner with Ildefonso Green. In Cabo San Lucas at the parking lot of the baseball stadium. Email info@yolomec.org.mx for more information.

Every Thursday, 1:00 to 5:00 p.m. *Los Cabos Writers Group*. Marina Sol clubhouse. Cabo. Writers, poets, or dreamers. Adriana 624 108 2095

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Every Thursday, 3:00 to 5:00 p.m. *Los Cabos Writers Group*. Marina Sol clubhouse. Cabo. Writers, poets, or dreamers. Adriana 624 108 2095

Every Friday, 6:00 p.m. to 9:00 p.m. *Trivia Night*. Todos Santos Brewing. English and Spanish with short rounds and prizes available each round. Alvaro Obregón (between Militar & Rangel). Facebook @ Todos SantosBrewing. Ph 612 145203 or email info@todos santosbrewing.mx

Every Friday, 11:00 a.m. to 1:00 p.m. *Al-Anon Family Group*. Next to Calvary Chapel Corner of Degollado and Margarita Maza de Juarez in San José. Call 624-165-3333 for more information.

Every Saturday and Sunday, 8:00 a.m. to 1:00 p.m. *Cabos Open of Surf*. Branded as the premiere professional surf and music event in Mexico. Beginning in 2013, The Los Cabos Open of Surf started as a local event and in 2014, it became the first Women’s ASP 6-Star competition in Mexico. In 2015, the Los Cabos Open of Surf became WSL Women’s QS6000, as well as a WSL Men’s and Women’s Pro Junior Event. The main event site is held at the world-famous surf spot, Zippers, located at Costa Azul, San José Del Cabo, Baja California Sur, Mexico. Information: loscabosopenofsurf.com

Every Sunday, 7:00 to 11:00 a.m. Bicycle, walk or drag your pet around downtown Cabo. The main drag in Cabo San Lucas closes to vehicle traffic. Great opportunity to exercise and mingle with local families. Each week a different activity, like spinning, aerobics, zumba lessons. Email clubcactusbike@gmail.com for more information.

Every Saturday, 7:30 pm to 9:00 pm. “Latin Dance Night” with instructor Adrián Meza. At Sky Lounge Bar in Todos Santos. Dance Salsa, Tango, Bachata & Cumbia at the Terrace of Guaycura Hotel (corner of Legaspi & Topete). Contact us for more information Facebook@guaycurahotel E-mail reser vation@guaycura.com Ph +52 (612) 110 0800.

Every Sunday, Vagabond Movie Club presents a different artsy movie in the original language with Spanish subtitles. Free. More info: 624-156-8522. Casa Roots, Corner of Mayas and Cuitlahuac in the 4th of Marzo neighborhood, Cabo San Lucas. (Only for adventurous people.)

Friday, May 10th. Mother’s Day in Mexico. Some events give working mothers a day off or at least treat them to lunch or flowers.

Friday, May 17. 5:30 p.m. Drink for a good cause. Wine tasting at Hierbabuena Hortaliza farm-to-table restaurant (one of this writers’ fav) in Pescadero. To benefit local children’s education through the Padrino Children’s Foundation. 500 pesos (about $25) per person. Attendance limited to 40 people and by reservation only. Reserve by emailing Nancy Naigle at info@padrino cf.org.

May 17 – May 19. 2019.15th Annual Baja Bikers Convention. For information and to sign up, go to Facebook Baja Bikers.

July 18 - July 21, 2019. 15th Annual East Cape, Baja California Sur, Mexico. Bicycle, walk, skate or skateboard. $95. More info: bostournaments.com or email info@bostournaments.com.


Aug. 9 – 12, 2019. Los Cabos Open of Tennis. Belonging to the ATP 250 of the ATP World Tour category, the Los Cabos Open Tournament has positioned itself in three years as one of the most attractive events of the season due to its unparalleled location. Information: abiertolocabos.com

Aug. 1 – 4, 2019. Béisbol East Cape Offshore fishing tournament. At Buenavista, in the East Cape. For information and to book up: www.bisbees.com or email info@bisbees.com.

August 24, 2019. Sunset Gold Cup Wahoo Spot. At Hotel Palmas de Cortez, Los Barriles, Cabo. The world-famous fishing tournament will look for the biggest Wahoo (well, the angler) will win a SUV. Entry fee $500 per team. Registration at Baja Mark, Call 877-777-8862. www.vanwormerresorts.com

Oct. 17- 13, 2019. Los Cabos Billfish Tournament. This tournament kicks off the official start of the tournament season. Information: www.locosabostournaments.com
Los Cabos. paintings, sculptures, photography and sell their works, including El Pescador across from Cabo Azul in the mall. Live music and local tasting at the restaurants and shops.
Ask a Mexican

Traditionally in Mexico, the biggest celebrations are Mexican Independence Day (September 16th) and revolution day (November 20th), among some others. Americans, however, celebrate Cinco de Mayo as if it was a big deal in Mexico, being that it was only a bloodbath won by miracle and not celebrated.

This week we asked: What are your thoughts on Gringos taking part in this celebration?

Juan Espinoza, 42, gardener.
I think gringos just need an excuse to get wild and drink. Mexicans are great at throwing parties, and there's no one who can compete with that. It would be interesting if they could research, the Internet nowadays is so large, Americans could use it to their advantage and learn a little. After all, they do call themselves very smart and cultured. I embrace any foreigner who looks at Mexican traditions and honors them, but Cinco de Mayo is not one of those.

Maria Gonzalez, 23, designer.
I think it’s okay. I mean, we also celebrate Halloween, St. Patrick’s Day and a bunch of things that did not exactly come from our ancestors. If an American is looking for a day to drink tequila, so be it. I’d honestly rather have them wrongly celebrate than wrongly being rude, racist and disrespectful. One thing that can bug me a little is the fact they think taco bell is actually tacos, and make their own for taco Tuesday with hard shells and spices bought from a pack in the supermarket.

Daniel Cruz, 36, entrepreneur.
I think the Cinco de Mayo celebration is a little disrespectful. The truth about it is heartbreaking for Mexican people, and foreigners who don’t know any better and celebrate, are sort of part of the problem. Now I know of some Mexicans who celebrate it too, and not because they are Mexican, but because it’s so popular with Americans. There’s a few bars and restaurants that I’ve seen that embrace the celebration by making discounts or special events. It’s a shame, really, as if this country needed more culture than we already have.

Julia Hernandez, 27, receptionist.
I don’t really care for Cinco de Mayo and it’s a great marketing tool. All I have seen are Americans wearing straw sombreros and belts with guns on several occasions while they celebrate something that really is not a reason to celebrate. It is all part of misinformation and the more people keep doing it, the more ignorance is spread. Globalization is a funny thing, it works wonderfully for some situations and very poorly for others. I think there will be a time when there are no more distinct races. All the world’s population will turn into one big mush of the same skin tone, type of hair, and language.

Gabriela Mendoza, 27, secretary.
For me, Cinco de Mayo is important because one of my ancestors was directly involved in it, and we take it with a lot of respect. The fact that foreigners who are on vacation celebrate it, is not really their fault. All the tourist destinations take the date as an advantage to lure more tourists to the spot and host big parties that are honestly quite ridiculous. I get the point, more parties more money, but I do think there should be at least some kind of history behind it, so uneducated tourists could make an informed decision.

Patricia Maldonado, 42, accountant.
I like parties, and I grew up in Texas so I don’t think Cinco de Mayo is such a bad thing. I usually make tacos at home and invite people over for drinks, but I don’t make a historic celebration like when the revolution or independence. I think it’s really up to each person to celebrate whatever they want.
Fish Report

BY CARY GRAHAM
THAT BAJA GUY

Numbers at a glance: Billfish 14%, tuna 36%, dorado 18%, other species 20%.

Mixed results fishing is not unusual this month. The overall tourist activity seems to be a bit slow this year with many of the boats having several days in between trips. The striped marlin were finicky eaters, but they seem to have warmed up and are bitting again. Good billfish counts are being reported now from the 1150 Spot, along with continued good action at the Golden Gate and San Jamie Banks. The yellowfin tuna bite is solid again with mid-size fish being reported around the San Jamie Bank and in the Herradura to the south. Dorado continue to be scarce, but counts were up – mostly from the Lighthouse east to Palmilla. Some nice wahoo have been reported mostly to the south toward the Herraduras. The inshore fishing was very productive with some nice counts of snapper, and the 1150 Spot was the clear hotspots for billfish action. The inshore yellowfin were located around the San Jamie Banks and to the south to the Herradura and the Southwest as close as 15 miles. Los Arcos and Migrino were the choice for inshore fishing with some nice catches of sierra coming off Migrino as well as some quality yellowtail in the 20- to 30-pound class.

Favorite Bait: Slow trolling live mackerel was the favorite for the billfish with increased success from trolled lures. Success is also found by throwing live bait to tailing marlin on the surface. Cedar plugs were the favorite for yellowfin. Hookies were by far the preferred and most productive lures for the Sierra. Poppers near the surf were the most successful bait for roosterfish. Dead bait was the ticket for snapper and grouper. Live caballitos were the best for the yellowtail.

Bait Supply: Live bait is available now from near the marina jetty and off Palmilla, though not in the large quantity as in the past.

There is a warming trend with different currents pushing in towards the Gordo Banks’ zone, and this has helped spark more activity. Large whale sharks were also sighted, slowly cruising around, and not spooked by any boat traffic, being larger than most boats themselves. No huge numbers of any gamefish species have been landed, although a variety of fish were being seen, including yellowtail to 30 pounds. Early on, some boats landed as many as three yellowtail; since it has slowed though, these yellowys are still in the area. Downriggers proved to show best results, though not all boats use this method. Free-swimming wahoo were spotted, but not on the bite; some tuna was seen working the surface, but they proved difficult; there was an occasional hook up reported. Jigging off the bottom produced some bonito and snapper.

A handful of yellowfin tuna were caught between 80- and 100-pounds on the grounds from Iman, San Luis, and Vinorama – mostly by local pangareros specifically targeting them for commercial value.

Closer to shore, species included Sierra, yellow snapper, African pompano, triggerfish and a handful of amberjack.

Offshore there were reports of striped marlin activity from around the 1150 Spot just starting to develop, and we expect to see this bite come on strong through May, which is the main season for striper on these local ground off San Jose del Cabo.

We expect to see schools of mullet in abundance soon, which in turn will attract more inshore gamefish, such as dogtooth snapper, amberjack, jack crevalle, and roosterfish. Currently, the main inshore action was for Sierra mostly along with smaller-sized roosterfish.

East Cape

Warming sea temps of 76 to 78 degrees with clear and flat conditions and easterly breezes in the afternoon.

Beautiful spring weather. Clear blue sky, and highs in the 80’s.

Rosario Hastings from Washington, with his first fish of the trip, which turned out to be one of the larger dorado of the young season.

Photo by: Jonathan Roldan’s Tailhunter International
**NEED ASSISTANCE?**
ricardocabo@yahoo.com.mx (26)

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**PUBLIC RELATIONS POSITION.**
Busy medical clinic San Jose seeks experienced person for Facebook, social media, website and general marketing. Must be fluent English. Hours 7.30 am to 3 pm. Reply: medicaltourismcabo@gmail.com

**COMMERCIAL BUILDING**
Fat tuna Assets Sale, Downtown Cabo Next To Squid Roe - Total of 866 square meters, divided into three levels accessed through an elevator. Liquor License, lease and all permits in order. The real estate is not included. It includes the best commercial equipment for a professional operator. Ideal location for a Club/Disco. Contact us for more information. Roger Marius Ciceron, cabomarius@yahoo.com, http://online.filiphtml5.com/oubk/jzrw/, 624.122.0167 (TF)

**FOR RENT SPACIOUS ONE**

**WHAT'S GOING ON IN THIS...**
continued from page 7

Supreme Court has made legalization the standard, and now it's up to Mexico's Senate to amend the existing laws to reflect this ruling.

According to Marijuana Moment, (who doesn't read that?) lawmakers plan to use the summer recess, which begins May 1 and runs through Aug. 31, to rework legislation to legalize recreational marijuana throughout Mexico. The Supreme Court has imposed an October deadline to get this done, so hold that exhale.

Airbnb grief. Internet accommodation sites are freaking out hoteliers north of Puerta Vallarta, where a local tourism official has figured there are 0,000 legitimate hotel rooms and 16,000 private rooms being rented.

Hotel officials claim it is an uneven playing field for them because hotels pay commercial rates for electricity and water while the latter are charged residential prices, which are lower. “We think that it's unfair competition. Airbnb is a platform that benefits from tourism promotion whose budget comes from the bed tax. There should be responsibility. Airbnb users should pay the relevant taxes,” he said. Average hotel occupancy rates there were 65% last year and tourism generated an estimated economic spillover of US $1.6 billion in the region. Seven Mexican states including ours, charge Airbnbs host booking taxes of 2% to 3% but federal Tourism Secretary Miguel Torruco is now proposing a nationwide regulation for online hospitality services.

I.Q. The number of Mexicans who read books and other materials has decreased since 2015, according to a survey conducted by the National Institute of Statistics and Geography (Inegi). 42% of respondents said they had read at least one book in the past 12 months compared to 50% in 2015. Among those who do read books, the average number per year remains unchanged at 3.3. The proportion of people who read a wider range of materials including books, newspapers, magazines, comic strips and internet content (excluding social media) also went backwards, declining from 84.2% of the population.

CONTINUED ON PAGE 27
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Save 50% - 100% on your electric bills!


May 30. Thursday. 8:00 pm. Cinema Vagabundo movie club. Another Day of Life. (2018) Animação, Art House & International. A movie based on the book written by legendary Polish war correspondent Ryszard Kapuściński. The story of a journalist, left to himself to write a feature story on the civil war in Angola on the advent of its regaining independence in 1975. Kapuściński, an idealist who had been to many front lines before, Angola was to change him forever. He was to get closer to the realities of war; he was to discover that journalistic reporting was far too limiting for him, he could dispatch his reports to the editor’s office by telex, yet his enormous imagination and internal voice are ill-fitted to this message-limiting machine. English with Spanish subtitles. Free. Main auditorium COBACH School, Matamoros St and Mijares St. Downtown Cabo San Lucas. Free.

May 30. Thursday. 7:30 pm. Los Cabos movie club presents. The Syrian Bride. (Israel 2004) Comedy, Drama, Art House & International. In Majdal Shams, the largest Druze village in the Golan Heights of the Israeli-Syrian border, the Druze bride Mona is engaged to get married with Tallet, a television comedian that works in the Revolution Studios in Damascus, Syria. They have never met each other because of the occupation of the area by Israel since 1967; when Mona moves to Syria, she will lose her undefined nationality and will never be allowed to return home. Original language with Spanish subtitles. Free. Main auditorium COBACH School, Matamoros St and Mijares St. Downtown Cabo San Lucas. Free.


May 13, 2019

We Need You!

GRINGO Gazette is seeking a Marketing Representative
For San Jose del Cabo, Cerritos/Pescadero/Todos Santos and La Paz area.
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If you are interested in this opportunity, please apply with your resume to David Flores at david@gringogazette.com or Kent Keebaugh at kent@gringogazette.com.

We look forward to hearing from you!

FISH REPORT...
continued from page 23

May 13, 2019

low 80s. There are many reports of sighting more birds and bait, and yesterday there were more flying fish than previous weeks. Reports from La Paz to San Jose are that fish are starting to show. It looks like things are perking up everywhere. Fleets reported it looks like things are perking up everywhere. Fleets reported that fish are starting to show. Reports from La Paz to San Jose are that fish are starting to show. All anglers are pulling on fish all day. Yellowfin were taken under porpoise, far south and outside. La Paz.

Quite a nice mix of fish with nice sunny weather and relatively calm seas. Most of the fishing action centered over the inshore reefs and rocks where a plethora of different species kept rods bent -- and hearts broken as fish often took frustrated anglers into the rocks. So, sometimes fishing was good, but the actual “catching” was not as good with so many lost fish! However, it still made for some fun times.

Inshore species ran the gamut from big cabrilla to several species of pargo including pargo mulatto (barred pargo); pargo liso (mullet snapper); dog-tooth pargo (dog-tooth snapper) plus red and yellow snapper. To add that to a real nice jag of the larger dorado of the young trip, which turned out to be one of the larger dorado of the young season...photo Jonathan Roldan’s Tailhunter International u2014 www.tailhunter-international.com Caption Rosario Hastings from Washington, with his first fish of the trip, which turned out to be one of the larger dorado of the young season...photo Jonathan Roldan’s Tailhunter International u2014 www.tailhunter-international.com

What's going on in this...
continued from page 24

Gordo Bank Pangas Eric Brichton, www.gordobanks.com, East Cape
Jonathan Roldan’s Tailhunter International www.tailhunter-international.com

WHAT'S GOING ON IN THIS...
continued from page 24

international.com

understood “half” or “a little” of what they read. In addition, Inegi found that only 11% of respondents had been to a library in the past year, that just under 60% had books other than textbooks at home, and that one-third were read to by their parents while they were children.

The President is concerned. He has launched a series of eight books priced at US $2 or less and last month declared he was confident that the government could “turn Mexico into a republic of readers.” This from the man who just capitulated in the battle with unionized teachers who think they should not have to take competency tests, and that they can sell their teaching job to anyone.

14 family members killed. We already told you that, pay attention. Now it turns out that law enforcement, in this case, has been hampered by cameras being on the fritz. And now it turns out that all in the state of Sonora 1,600 out of 6,500 cameras installed had winked out. The private company Comtefis has a contract to keep them running, so the governor has filed a complaint with the federal Attorney General’s Office (FGR). That will go nowhere, it's cheaper to pay off the courts than go out there and fiddle around with nearly 5,000 cameras.

If you enjoyed this column, please tell kent@gringogazette.com because if I don't get enough support, he will give my column to David Flores. Flores is an OK guy but a boring writer. If Kent turns my column over to him this will be like his Que Pasa column. Informative, well done, but white bread boring. If I don't get enough votes I might claim racism against cats and let's just see where that goes.

But the bottom line is, I need this job now that my mom, Carrie, is gone. I'm the sole supporter of the family now, which numbers about 85 cats. I'm pretty proud of that number, no one's going to take me on that journey to the vet.

That's kent@gringogazette.com, the whole family is depending on your support.
As an architectural sculpture that pays tribute to contemporary art from Mexico, The Residences at Solaz, a Luxury Collection Resort, Los Cabos, are designed to immerse the celebrated few in the true essence that is Los Cabos, and become part of the resort that defines the destination. The lifestyle and services you experience during travel does not end when you return home.

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