How You Can Help The Local Ecology
A little help on choosing wisely

The International Community Foundation is out of San Diego with an office in La Paz and has in-depth knowledge of the local issues and nonprofits. They help donors connect with the causes they care most about, and they can structure a donation to the best tax advantage.

Their goal is to help you plan your giving in a way that benefits you, your family and the charity of your interest, as there are many ways you can make a planned gift to charity and enjoy tax or income benefits. For more information go to www.icfdn.org.

Defensa Ambiental del Noroeste, (DAN)
DAN is an environmental nonprofit that works closely with community-based groups throughout the Baja California peninsula and the Sea of Cortez to train them on relevant Mexican laws. They then

Road Trip!
Beat you to the car

BY CINDY RAY

If you are looking for a road trip and haven’t been totally spooked by our article in this issue about driving down here, but you want some memorable beach and sea views, you may consider a meander up the East Cape. The

continued on page 6

contined on page 5

Map of the East Cape so you can follow along with our travelogue on the area
The 2018 Eastern Pacific hurricane season will officially begin on May 15 and end on November 30. Although there's still no forecast from experts on our side of the world, this year's hurricane season is shaping up to be another biggie with a greater than 60% chance of a major hurricane hitting the U.S. Atlantic coastline, according to a new forecast from top meteorologists.

While we wait for an official forecast on our coast by the National Hurricane Center, we are giving you a list of storm names for this year. Aletia, Bud, Carlotta, Daniel, Emilia, Fabio, Girma, Hector, Ileana, John, Kristy, Lane, Miriam, Norman, Olivia, Paul, Rosa, Sergio, Tasha, Vicente, Willa, Xavier, Yolanda, and Zeta.

Every year, this writer prints the list and I post it on my fridge, and every time they get close or hit us, I mark them. Usually, out of an average of 14 predicted hurricanes a year, only two get close or hit us. However, preparedness is a must, so everyone batten down the hatches if you go north for the season.

Chevron does Cabo. Chevron, which arrived in Mexico August of last year at Hermosillo and then in November to La Paz, has opened a new gas station in Los Cabos, at Santa Anita, just outside of San Jose on the road to the East Cape.

Despite being more expensive, it has been a success, as clients seek to buy the new fuel which includes the Techron additive, which the company claims improves engine performance, cleanses valves, reduces pollution, and makes the coffee. We are told to expect a Chevron station in Cabo San Lucas "soon."

Real Estate regulation under study. Again. Still. Our Southern Baja legislature has approved a law to regulate real estate sales and its brokers. However, the rules and regs they voted for have not been debated, much less implemented.

To that effect, our state's secretary of tourism, Genaro Ruiz, called for a meeting with the secretary of economy, two real estate associations, and an assortment of government agencies.

The meeting ended in the creation of a council that will debate and create the rules and regulations needed. More meetings, in other words.

Interested parties include the tourism secretariat and officials from Urban Planning (yes, Virginia, do we have such an agency), the state's attorneys, the president of the Southern Baja association of real estate professionals (ASPI), and the president of AMPI (Mexico's association of real estate professionals).

But don't panic. Real estate, this is still Mexico, and things move very slow. This will take a while.

The detour of the year. After 42 years of shilly shallying around, the road from Tortugas Bay to Vizcaino on the Pacific northern part of our state, past Mag Bay, has finally being paved.

At the ribbon cutting ceremony, governor Carlos Mendoza said, "today, the families of Tortuga Bay have new opportunities to improve their economy," as they will now be able to ship their seafood catch to other parts of the peninsula without hauling their stuff on dirt roads.

It was 42 years ago that Mendoza's father, former governor of our state, opened the dirt road, with the following governors keeping it kind of drivable. Well, the area has only 7,000 inhabitants, maybe we can't expect this to be a priority. Any more than the road to El Tepaz is a priority since its almost all Gringos who have to bounce up that road to go home.

Hold the powdered sugar. A group, (a herd? A fleet?) of U.S. cops were in La Paz recently, training our state and city cops.

CONTINUED ON PAGE 7
Yikes! Who knew this was happening? According to the Washington Post the United States government is capturing the biometric data of tens of thousands of migrants arrested in Mexico. According to the Post, the U.S. Homeland Security has gained access to Mexican immigration jails to identify criminals, gang members and potential terrorists before they reach the border. Operating in detention facilities in southern Mexico, officials have installed screening terminals to collect migrants' fingerprints, eyeball scans and other features, including tattoos. The information gathered is immediately forwarded to DHS and other U.S. law enforcement and intelligence databases, alerting American officials if an individual in Mexican custody is a convicted criminal or in a category known as "Special Interest Aliens." The United States has paid $75 million for the equipment they've installed. And the Mexicans are allowing this, apparently. Or maybe they don't know.

Uber vs. taxis.

The taxi drivers in La Paz are not giving up, although they lost round one when Uber started cruising the streets. Now the Federales have impounded several Uber cars working the La Paz airport.

Well, honestly, the feds have a point, because airport property is federal and Uber does not have a concession for the airport. The Uber guys couldn't work other areas?

The fine to get the cars out is US $2,300, which the drivers said they are expecting the parent company Uber to pony up for the fine and the days of labor lost.

More Uber grief. China's Didi Chuxing has moved into Mexico. It's very similar to Uber and apparently the Chinamen are not afraid to take on Uber and the taxis. Didi publicly launched in Mexico with a website advertising CONTINUED ON PAGE 12

Introducing the Latest Advances in Stem Cell Therapy

The latest stem cell and PRP protocols from the leading research clinics in Mexico

PRMEDICA are leaders in regenerative medicine and provide advanced stem cell and blood platelet treatments for people with painful knee, shoulder and back conditions, torn or strained tendons and ligaments, arthritis, and other degenerative joint conditions. These treatments increase function, decrease pain and offer a viable alternative for patients who may be considering surgery.

Introducing new Dermiblast Plus, the latest stem cell Facelift for aging skin. A unique combination of fibroblasts, stem cells, platelet-rich plasma and hyaluronic acid giving complete facial rejuvenation without surgery lasting 1 to 2 years.

More information about stem cell therapy and Dermiblast Plus, or to reserve a free consultation with our doctors to discuss your particular condition, contact the clinic today.
Sand Castle Build!
Beat you to the car

BY SANDY BEECH

Every year the hotel VidaSoul and the Crossroads Country Club holds their world famous annual sand castle competition, an all-day family event.

The build this year will take place on Sunday, April 22 and is coordinated by Brett Stocker, who has participated in sand sculpting competitions at the QF Canadian open in Parksville, the Blue Water Sandfest in Port Huron, MI., and has traveled to Europe and Russia and everywhere in between, building sand castles. Yes, turns out you can make a career of building sand castles, who knew?

Stocker begins the event at noon, by giving amateur competitors of all ages tips on sculpting and keeps circulating, giving teams pointers.

Even if you’re not a sculptor you can enjoy watching the event, drinking, fooding, and enjoying the live music. It’s a real happening.

VidaSoul and the Crossroads Country Club are at Vinorama, halfway between San Jose and Cabo Pulmo National Marine Park, yes, on the dirt road. So what? You’ve got a rental and this is a good excuse to see the (in)famous East Cape and see how well these folks can live off the grid. VidaSoul is a surprisingly modern beachfront hotel with a restaurant/bar and a small store.

Well, surprising to us, as we remember when it was just the Crossroads Country Club which was a lean-to that served up sandwiches. Look for VidaSoul in Facebook, or call 624 142-1165 www.vidasoul.com.

A short cut if you don’t want to bump up the East Cape road, would be to bump out the Palo Escopeta road, past the town dump, turn left at the coast, (that would be the East Cape Road), and boom! You’re there! Don’t over shoot it, it’s about 500 yards. The Palo Escopeta road goes East, (towards the ocean, Bunky), from the four lane almost to the airport. VidaSoul’s website has a map hidden under “contacts”.

Brett Stocker, professional sand castle builder, will be strutting his skills at the sand castle build April 22.
work with those groups to ensure those laws are followed. This support includes the legal analysis of cases involving threats to the environment and the conservation of ecosystems, species and land. They develop strategies affecting the legal framework of conservation programs, training seminars and workshops, and legal advice for environmental grassroots organizations.

**The Friends of Wild Baja Fund**
The Friends of Wild Baja Fund conserves and protects the critical habitats and biodiversity of Baja California, including Laguna San Ignacio, Magdalena Bay, and the wilderness areas between La Paz and Loreto.

**Pronatura Noroeste**
Pronatura Noroeste is a regional office for the longest-standing conservation organization in Mexico. Their award-winning work on marine protected areas, fisheries reform, private land conservation and scientific research on endangered species is responsible for creating most of the protected areas along the Baja peninsula. This year, Pronatura is proactively implementing marine and land conservation in Bahia de los Angeles, Laguna San Ignacio, Magdalena Bay, and the Upper Gulf of California. Pronatura is also home to the Bahia de los Angeles Coastkeeper program.

**Baja Stewardship Fund**
Large-scale land conservation is achieved through careful management, scientific monitoring, good neighbor relations, and an on-site presence. This year the International Foundation’s partners secured hundreds of miles of coastal concessions and continued negotiations for more protected lands along the Baja peninsula. Today, lands under management total over 600,000 acres in Laguna San Ignacio and Bahia de los Angeles alone.

**SEA OF CORTEZ Disaster Relief Fund**
The Baja California Disaster Relief Fund responds to community-based needs arising from disasters that impact areas throughout the Baja California peninsula. In 2014 this fund was dedicated to supporting relief and rebuilding efforts in the wake of Hurricane Odile.

**Baja Regional Waterkeeper Fund**
A regional collaborative of six organizations working throughout the Baja California peninsula to fight for clean water and healthy communities. Each member of Waterkeepers monitors their beaches for bacteria once a month all year long. Collectively, the program monitors over 75 sites along the coastline for enterococci bacteria, a recognized indicator of human sewage contamination and public health risk. **Comunidad & Biodiversidad, (COBI)**

COBI merges its scientific focus with focus on jobs. Working with fishing cooperatives throughout the peninsula, COBI has demonstrated that fishermen can manage their own catch in a sustainable way. COBI's Mexico City office promotes policy and legislative reform that supports responsible fishing and helps fishermen improve their practices. In the past 12 years, COBI has restored over 185 square marine miles, improved the lives of over 14,000 community members, and helped sustainably manage over 100 marine species.
You rent those babies out for loose livestock grazing freely—mostly cattle and burros, but you get the occasional goat as well. These are raised for cheese.

The beach is adjacent to tiny town of La Playa, also called La Playita, and both are within walking distance of old downtown San Jose. La Playa used to be a subsistence fishing town but these days the boatmen mostly take out tourists, a way better deal for them. Between San Jose and La Playa is the arroyo which brings our water down from the mountains behind town. Wild sugarcane grows there in the estero—the valley had been planted with sugar cane in the past. Mango and banyon trees giving it a somewhat tropical feel. This all catches on fire in a pretty regular rotation.

Heading north the Coast Road is paved for about 15 miles through the coastal hills; watch out for loose livestock grazing freely—mostly cattle and burros, but you get the occasional goat as well. These are raised for cheese.

The road is dirt from there and winds around the bluffs showing off the pristine coastline. The next watering hole is Shipwrecked where there is a beach usually full of surfers waiting for some action; camping; and a small store which has some snacks and drinks. Between Shipwrecked and La Fortuna is a restaurant perched on the bluff; Restaurant La Fortuna; where one can sit on the shaded patio and watch the spectacular view and below. La Fortuna was a small dairy farm and some ranches with cattle and burros can still be seen roaming free here.

About three miles south is nine Palms, also a favorite surfing spot. The road has been paved for an all too short three mile stretch by a developer building a formidable master planned community on the bluff above. Less than six months ago this area was home to ranches and residents riding their horses on the beach, but the demographic has changed considerably; you can’t stop progress. That being said however; as the pavement ends stands a sprawling beautifully gnarled old fig tree on the arroyo to the beach undisturbed during floods and hurricanes. It is centuries old and a splendid survivor from man or countless natural disasters. Stoic comes to mind.

Another four miles north is the community of La Vinorama; also dubbed Crossroads as the inland road to San Jose comes in here, and T’s into the coastal road. This road is called the Palo Escopata road and is known for its wonderful dump along the route. It comes into San Jose a few miles south of the international airport. Vinorama was named for a large ranch called Rancho Boca de La Vinerama. A restaurant/hotel is on the beach; VidaSoul with outside patio dining and live music on Saturday nights. The spot is a favorite of windsurfers when the winds are just right and...

CONTINUED ON PAGE 19
7th Annual Sand Castle Competition

At Vidasoul and Crossroads Country Club, featuring all day DJ Sounds by Richard O

Come and Join us at our annual sand castle competition headed up by World Famous Sand Sculptor Brett Stocker. Every year Brett constructs a beautiful sand castle on the hotel property for inspiration. On the day of the competition, the teams arrive at noon and commence construction of their totally original sand sculptures. The cash prize is $600 US and is divided amongst the winners.

During the sculpting, on-lookers watch from the beach or in the shade, swim in the pool or hang out in the restaurant. This is a great family day so bring your towel and enjoy our pool and music by DJ Richard O who will entertain us all day.

April 28, live music to be announced.

May 19, Tim Lang On guitar and vocals. Tim is very gifted and will serenade us during dinner with standards and originals from his new album.

We add events to the calendar regularly so check our Facebook Page for updates. We can be reached for reservations and information at our office in San Jose del 624-142-1165 M-F 9-4 and Sat. 9-1. If you can’t reach us there try cell 624 154-6966 or US 1-626-84-0485. Both numbers also available on What’s App also. For a quick response info@vidasoul.com or joan@vidasoul.com www.vidasoul.com.

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San Jose. Live music, mariachi band, and artisans.

day.

Almost on the corner of Calle Go-

(Lake Solaris Street, almost on the corner of Calle Co-

La Esquina in Todos Santos. Organic eggs, honey, lo-

Every Tuesday. 9:00 am to 1:00 pm. At La Esquina in Todos Santos. Organic eggs, honey, locally made jewelry and beauty products, traditional baskets and more! Info: marimardelmar@gmail.com, facebook.com/laes-

Every Wednesday. 7:30 to 8:30 pm. Bike ride in San Jose. Free if you bring your own bike, or rent from Sportiva bike store. Form up at Plaza del Pescador in San Jose, across from the Royal Solaris hotel at 7:15 pm. Call (624)130-7159 or email info@sportiva.mx for information.

Every Wednesday. 5:00 to 10:00 pm. Art Day. Art, paintings, books, live music. At El Merkado, in the Koral Center in Cerro Colorado.

Every Wednesday. 5:00 to 6:00 pm. Art classes at the Palapa Society campus in Todos Santos. Every Wednesday. Classes are free to children ages 6 up and 16 students. Every Wednesday. 5:00 to 6:00 pm. "Vino Con Elena," a weekly book club featuring the works of author Elena Ponia-

First Thursday. 8:00 am to 2:00 pm. YoReciclo sets up tents to receive clear glass bottles, metals, plastics (except Styro-

Free.

Every Tuesday. 6:00 pm. Music Mexico Tuesdays. Downtown San Jose. Live music, mariachi band, and artisans.

Every Wednesday. 7:00 am to 12:30 pm. The Organic Market at Pedregal. Fresh, organic produce, coffee, fish, seafood, eggs, whole lambs (Little Bo Peep!), pigs (Porky? Is that you?), handicrafts, plus breakfast and lunch at Penny Solaris’s Café.

Every Wednesday. 9:00 am to 1:00 pm. At the Playa Grande Resort, above the Sports Bar, Cabo San Lucas.

Every Thursday. 6:00 pm to 9:00 pm. Art Walk. Visit different galleries; many serve free wine. Art district in downtown San Jose.

Every other Thursday. You guess which one. Los Cabos Tomatoes. Ladies social group. All women who aspire to be a tomato are welcome. Email locaboctomatoes@gmail.com for more information.

Every Friday. 5:00 to 10:00 pm. Los Cabos Products. Sale of products made in Los Cabos by residents from the rural areas. Fresh pro-
duce, jams, sweets, arts and crafts and furniture. At the main plaza in downtown Cabo on Hidalgo street, two blocks up from the Tesoro hotel.

Every Friday. 6:00 pm. Trivia Night. Todos Santos Brewing. English and Spanish with short rounds and prizes available each round. Alvaro Obregón (between Militar & Rangel). Facebook @TodosSantosBrewing. Ph 612 1452023 or email info@todos-
santosbrewing.mx

Every Friday. 5:00 to 9:00 pm. Todos Santos Farmers Market. Music and fun stuff. At The Distillery (but it moves around, so check where it is this week). Email James Black at merlo4u@earthlink.net or call (612) 134-8728 for more information.

Every Friday. 5:00 to 9:00 pm. Arts and crafts market "El Colibri." Original handmade jewelry, homemade food, arts, crafts and original live music. Nothing made in China here. Amelia Wilkes Plaza in downtown Cabo. For more info, or if you are a vendor, please contact Max at 624-108-2250 (Spanish), or email tomyrosa@gmail.com (English).

Every Saturday and Tuesday. 8:00 am to 1:00 pm. La Paz organic market. Postal Park, Constitution and Madero streets. Free.

Every Saturday. All day. The granddaddy of all markets. In ad-

Every Friday. 10:00 am to 1:00 pm. Children’s library open. Story tellers at 10:30 and 12:30. Looking for gently used books. thernanchkids@yahoo.com, Todos Santos. Spanish.

Every Saturday. 5:00 pm to midnight. Cultural Circuit. Arts and crafts exhibit along the Cabo marina, in front of Solomon’s Landing and the cultural pavil-

CONTINUED ON PAGE 20
Everyday. 5:00 to 8:00 pm Live music. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every Tuesday. 5:00 pm. Literature reading sometimes with the author, sometimes with special guests. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every Tuesday. 8:00 pm. Documentary Movie Club. A different documentary every week. In the original language with Spanish subtitles. Free. Alfredo Green Cultural House Downtown San Jose.

Every Wednesday. 6:00 pm to 10:00 pm. Danzon Afternoons. Traditional Mexican dance classes. Spanish. Free. Leon Cota Plaza next to the Red Cross. Cabo San Lucas.

Every Wednesday. 8:00 pm. Movie Club. Every month a different theme. In the original language with Spanish subtitles. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every Wednesday. 5:00 to 10:00 pm. Art Day: Art, paintings, books, live music. Spanish and English. El Merkado at Koral Center, next to the H+ Hospital. Kilometer 24.5 on the fourlane to San Jose.

Every Wednesday, Thursday and Saturday. 6:00 to 10:00 pm. Art Fair. Food sampling and wine tasting at the restaurants and shops in the mall. Live music and local artists showcasing their work. Plaza el Pescador across from Cabo Azul resort in the hotel zone. San Jose.

Every Saturday. 6:00 pm to 10:00 pm. Trova and Bohemian Latin-American music. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every Thursday. 7:00 pm. Pavillon’s Movie Club. A different movie every week. Sometimes in English, sometimes other languages with Spanish subtitles. Free. April features films from Spain. Cabo San Lucas’ Cultural pavilion, downtown next to the marina.

Every Thursday. 8:30 pm. Vagabond Movie Club. A different movie in the original languages with Spanish subtitles. Short films and art videos before the movie. Free. La Rana Vegana. Playa Migrino St. up from Miguel A. Herrera St. Turn right 2 blocks before the gas station (Pueblo Bonito Sunset area).

Every Friday. 7:30 pm. Rock Bands Encounter. Different rock groups playing downtown next to a real battle of the bands. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every Friday. 8:00 pm. Theater night, by the GestoNoEsTeatro Company. Directed by Emmanuel Novelo. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every Saturday. 8:00 pm. Jazz Night. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every Saturday. 6:00 to 10:00 pm. Plazarte. Four hours of arts workshops, music, dance show and family fun. Spanish. Main square in downtown San Jose.

Every Sunday. 6:00 pm to 10:00 pm. Danzon Afternoons. Traditional Mexican romantic dance. Everyone is invited to dance. Spanish. Main square in downtown San Jose.


Every Sunday. 1:00 pm. Movies for kids, storyteller, table games and more. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it.

Every other Sunday. 6:00 pm to 10:00 pm. Every two weeks, four hours of PlazArte workshops with live music, dance, and different artists. Spanish. Free. Leon Cota Plaza next to the Red Cross building.

April 19. The Orphanage. (2007). As a child, Laura spent her formative years being cared for by the staff of a large orphanage. 30 years later, she returns to recover the orphanage as a facility for disabled children. But now, something ominous haunts the darkened hallways of this silent, stately manor. Cabo San Lucas’ Cultural pavilion, downtown next to the marina.

April 20 and 27. Friday, 8:00 pm. Chained Words. Play by GestNoEsTe- tro, directed by Emanuel Novelo. The str selfie at the couple of the unchained by word game. $200 cooperation includes 1 beverage. Spanish. Adults only. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it. You can’t miss it.

April 21. Friday. 5:00 pm and 8:30 pm. Lies - The Musical. By José Manuel Lopez Velarde with the TV Mexican actress Dalilah Polanco, Kika Edgar and more. For info and tickets www.ticketmania.mx. Cabo San Lucas, at the Cultural Pavilion, downtown next to the marina.

April 21. Thursday. 8:00 pm. Fito Paez Tribute. Trova Music. 150 pesos. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship’s bow coming out of it. We’re telling you, you can’t miss this.

April 23 to 29. Monday to Sunday. CEPRODAC Part II. Upgrading the Contemporary dance and arts in Los Cabos by the most representative International Mexican talents. Workshops, Arts conferences, Dance shows, and more. This program is supported by IMCA (Municipal Arts Institute). Cabos. CEPQDAM program, National Secretary of Culture, INBA (National Institute of Fine Arts), and FONCA (Culture and Arts National Promotion). Spanish and English. All activities are for dancers, actors and all audience interested. More info and registrations: ceprodacab@gmail.com or Cell. 624 122 3208 with Fabiola Garcia.

April 23, 24 and 26. Monday, Tuesday and Thursday. From 6:00 pm to 8:00 pm. Analysis of articular motion. Dance workshop with Angel Rosas. As part of CEPRO- DAC program. Spanish and English. Cultural pavilion, downtown next to the marina.

April 24. Tuesday. 5:00 pm. The Thinking of the Art- ist. Workshop about the contemporary dance tech niques where the public will enjoy the creative process through the dance work. By Eleno Guzman, Executive Director of the CEPRODAC program. Spanish and English. Free. Cultural pavilion, downtown next to the marina.

April 25. Wednesday. From 6:00 pm to 8:00 pm. Contemporary Dance Techniques Workshop. With CEPRODAC teachers. Cultural pavilion, downtown next to the marina.

April 25 and 27. Wednesday and Friday. From 9:00 am to 1:00 pm. Surprising Dance Performances at supermarkets, plazas, schools and hospitals by the teachers of the CEPRODAC program, as part of the International Dance Day Celebrations. Cabo San Lucas, San Jose and Santiago in the East Cape. Similar to a flash mob.

April 25. Thursday. 2:00 pm. Los Carol’s Journey. (2002) Twelve-year-old Carol is accompanying her mother Aurora to Spain to visit her mother’s native village as the Civil War is tearing the nation apart. Cabo San Lucas’ Cultural pavilion, downtown next to the marina.

April 26. Thursday. 7:00 pm. Surprising dance performances at San Jose Downtown and surrounding streets, by teachers of CEPRODAC and guest artists from the workshops. Spanish and English. Downtown San Jose and surrounding streets. This is similar to a flash mob.

April 28. Saturday. 7:00 pm. The Thinking of the Art- ist. The creative process of the art and the creation of a work. Interactive Conference by Eleno Guzman. As part of CEPRODAC program. Spanish and English. Cabo San Lucas Cultural pavilion, downtown next to the marina.

April 28. Saturday. From 6:00 pm to 9:30 pm. In- ternational Dance Day Celebration by the Dance com- munity of Los Cabos. All Academies, Schools, Studios, etc., from all dance disciplines are invited to participate on the celebration and show your work and talent as part of the celebration. All audience. More info and registra- tions didanzan@gmail.com. Cell 624 122 3208 with Fabiola Garcia. Spanish and English. Free. Leon Cota plaza. Next to the Red Cross building. celebration by the Los Cabos dance community.

April 28. Saturday. 8:00 pm. Jaime Martinez in Con- cert. Trova and Mexican Music to benefit some charity.
The first electric car made completely in Mexico by a 100% Mexican company and specifically designed for motorists in the country’s cities is expected to go on sale in November.

Two zero-electronics coupe models — the M2 and the M3 — made by Motores Limpios will initially be available under the brand name Zacua, derived from the Nahua name of a bird species found from Mexico to Panama and one intended to evoke the qualities of innovation, efficiency and environmental respect.

Company director Jorge Martínez says the initiative was born of the need for more environmentally friendly transportation options. “Global warming has very serious consequences [and] Mexico cannot remain on the margins. Mexico has to be a protagonist with conscious consequences [and] Mexico will not be an observer in this critical reality.”

Martínez says the initiative was born of the need for more environmentally friendly transportation options. “Global warming has very serious consequences [and] Mexico cannot remain on the margins. Mexico has to be a protagonist with conscious consequences [and] Mexico will not be an observer in this critical reality.”

While the cars will initially be manufactured in Estado de México, a French company, Automobiles Chatenet, was responsible for the design and a Spanish company, Dynamik Technological Alliance, completed the engineering development.

Some of the vehicle parts are also imported although Martínez said that eventually the “idea is to have each piece and part of the car made here,” provided that there is a continued demand for the vehicle in the Mexican market.

The first vehicle on the market will be a two-seater coupe with a limited batch of just 100 expected to be on sale in Mexico City by November, although a further 200 are planned for 2018 and an additional 300 in 2019.

Measuring just 3.06 meters in length, 1.56 meters wide and 1.4 meters high and weighing only 380 kilograms, the car is designed to squeeze into the smallest of spaces. The company plans to debut a larger four-seater model in 2020.

Powered by a lithium-ion battery that takes eight hours to fully charge, the cars have a 115-kilometer range and a top speed of 100 km/h although a speed limiter activates at 85 km/h.

Prices will start at around $24,500 USD. The new electric car will not be restricted by the Hoy No Circula (No Circulation Today) regulation in Mexico City nor will owners have to pay the car tax or purchase an environmental verification certificate.

“The new Zacua coupe meets urban needs . . . that’s what we’ve been working on and we’ve received enormous encouragement from the Mexico City government,” Martínez said.

Other vehicle specifications are:

- Lithium-ion battery with a 6.1-kilowatt hours capacity.
- Front-wheel drive.
- Hydraulic circuit braking system.
- MacPherson Strut style suspension.
- Hydraulic circuit braking system.
- Dotted interior design and a U.S. standards, Most important, he advises you get some personal testimonial stories from satisfied customers.

Innovacion Solar can bring up numerous charts and graphs on all their customers, right on to their smartphones and computers, checking on the efficiency of your system, as well as the general health of your solar, and how much you are getting, how much you have banked with CFE, and how much you can expect to get back tonight. They can sell a certified technician out to your house before they leave to tell you how you have a problem. This is great if the homeowner is not here full time. That homeowner can also tap into the health report of his solar system on his own phone or computer. "If you're saving dollars on engineering, you're doomed to fail" says Francisco. And you must use a company that knows how to smoothly and tie into the grid, you can sell your excess sunshine to CFE, the electric utility. For now it's very doable and improves your ROI. But we won't always be able to do that because we are running out of storage capacity in La Paz. Nobody can tell us when that limit will be reached because big players are coming into the market, builders of so-called "solar farms", vast arrays of solar panels. They will be required to sell that sunshine to CFE, which will mark it up and sell it to us, the consumer who always seems to take it in the shorts.

Innovacion Solar follows the guidelines of the National Electric Code, and it’s best to use a company that’s a member. Francisco also suggests you use a company that builds to U.S. standards. Most important, he advises you get some personal testimonial stories from satisfied customers.

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Should You Rent A Car Here?
Sure, what’s the worst that can happen? No, don’t think like that

BY KEITH MCINTOSH

So, you’re thinking of renting a car while on vacation here. Is it safe to drive in Los Cabos? Sure, but you know the old adage, “The worst drivers in the world are from the city you’re currently driving in.” Yeah, that applies in Mexico too. Here are a few observations on the nuances of driving in Cabo that might help you better understand your wussies. Keeping with the retro theme, our attitude towards child safety in cars is firmly rooted in the 1970’s. Mom nursing in the front seat? Check. Kids bouncing around unrestrained in the back seat? Check. Los Cabos designing our roads. Here are three major engineering features that new drivers to Cabo should be aware of:

Lack of impact attenuation devices. Also known as crash cushions, these are engineering safety features that lessen the severity of crashing (or being cut off) into an immovable object, like a concrete bridge pillar. In Cabo, if you’re unlucky enough to find yourself driving head-on into a concrete post, well, good luck with that. No water filled barrels for you!

Merge lanes. Merge lanes are a safety element that are hit or miss in Cabo. Nothing gets the heart rate pumping faster than watching a driver enter onto the four-lane by Walmart from a dead stop, with cars travelling at 100 km/hour frantically trying to slow down or change lanes to avoid a collision.

The road might be wide road. In theory, the side roads parallelling the four-lane make sense, but gosh help the poor Gringo not paying attention. There are numerous quirky areas, like the exit ramp from the fourlane onto the side road near Hotel Los Patios. Like clockwork, every week or so, some poor sucker, usually a Gringo, finds himself high centered or overrun after failing to execute. It’s as if the engineering design team was in cahoots with the local body shops?

Where’d you get your license? A Cracker Jack box? Uh…almost. In Los Cabos, the requirement for a driver’s license is a blood test, a picture, and payment of a small fee. Neither a written quiz, vision test nor a driver’s exam are usually required, although they sometimes are. Either you get lucky here or you don’t. So, if you feel the need to yell at that bone-headed-numbskull who just cut you off, be kind. They just might not know any better.

upcoming motoring experience and may keep you a little safer to boot.

We still drink and drive like it’s the 60’s. It’s nothing to be proud of, but it’s what happens when your local constabulary considers a working pen an advanced investigative tool. There are only a few breathalyzer machines and realistic laws against impaired driving are probably never, many are missing their stop signs, and even if they exist, many drivers don’t acknowledge them. So, even if you’re sure you have the right of way, always cover the brake, and be prepared to give way.

Insurance? Yes Please! If a car is anything but new, or near new, there’s a strong chance it’s uninsured. Sure, it’s illegal, but that would only matter if we had a competent police force that didn’t accept bribes. Almost as bad, the liability on many cars is $50,000 or less. That would barely cover an air ambulance. Always load up on any and all insurance that’s on offer.

Driving while Gringo is a thing. You might be pulled over just for being you. Cops down here produce bad peanuts and that’s one of our major shortcomings. Therefore, cops will often engage in ‘select traffic enforcement’. That means pulling over folks

Continued on Page 22
its service to drivers and passengers, although the service itself won't begin operating until later this month.

Didi will start in a suburb of Mexico City. In an effort to attract as many drivers as possible, the firm will not take a share of fares until June 17 and will offer bonuses to drivers who recruit other drivers closed ranks behind President Enrique Peña Nieto, even though he is not well liked, when he called for Trump to show respect for the sovereignty and dignity of Mexico.

Worse than fake news. Fake tequila is on the loose in Mexico. The tequila council blames it on lax regulation, fraud and bribery. “There’s a huge over-tolerance on the part of the authorities in an environment plagued with impunity and illegal sales with enormous consequences for the health [of consumers],” said public health specialist Arturo Cervantes Trejo.

The Tequila Council has identified several brands it says are fake, including Rancho Escondido, El Mecatito, Mujerjuego and El Compadre, among others.

Hollywood comes to Tijuana. You know how famous the Hollywood sign is, what a cultural icon it is, and how much we all love it? Well, now TJ is going to feel the love generated by their own sign. Of course, this one will say, wait for this… Tijuana.

The head of the chamber of commerce is pushing for it, and currently negotiating the lease of the land. He projects it will cost about $200,000 be 45 feet high, and 240 feet long, almost the same size as the Hollywood sign, which cost $21,000 in 1923. The money for this sign will be solicited from businesses and the government will not be asked to pitch in.

Ladyhawke Charters
Luxury 70' Hatteras Motor Yacht

Make This a Vacation to Remember

Snorkel Trip to Chileno Bay ..............................................$2,000 US
Sunset Cruise ..........................................................$1,350 US
Whole Watching (in season) ...........................................$1,500 US
Half Day Fishing .......................................................$2,500 US
Full Day Fishing .......................................................$4,000 US

Licensed Captain Jeff Hackstaff & Professional Crew
First Class Service with 25 Years Experience in Cabo
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Cabo San Lucas Marina Dock K-13

and passengers. After then Didi is planning to take a 20% share of fares, below the 25% taken by Uber.

Didi is also considering using scooters, motorcycles and even bicycles. Geeze, how is that bike thing going to work?

United at last. It takes a lot to unite politicians in Mexico, but Donald Trump has managed it. Mexico’s business community and presidential candidates have
The Top 5 Golf Communities
Since you love the game, why not live it?

BY SANDRA MORGAN

Quivira Los Cabos
This semi-private Jack Nicklaus designed course has been called the Pebble Beach of México. The course measures 7,139 yards and features spectacular vistas, beach front play, breathtaking cliff side holes and meanders thru centuries old Cardon cactus. Quivira Golf Club was recently named one of the top 100 courses in the world by Golf Digest. For good reason, there really isn’t a course quite like this roller coaster golf club. With their all inclusive food and beverages and camera worthy vistas, play can be a bit slow but who cares when you are watching breaching whales as you decide on your club selection.

The real estate options here are the most affordable in Los Cabos private golf course developments with prices starting from $379,000 for a two bedroom ocean view condo to multi million dollar single family homes. The master planned community includes hotels, private residence clubs, fractional homes and multiple communities. A second private course is planned and will also be a Golden Bear design.

Diamante
Another semi private golf community on the Pacific side with a wide range of timeshare, fractional and full ownership offerings. Diamante started with an award winning Dunes course by Davis Love III and has a Tiger Woods course called El Cardonal and recently opened an executive par 3 course also designed by Woods. The Dunes course was named #36 in the world by Golf Magazine top 100 and is a delight for the low handicapper. El Cardonal is designed to be more user friendly and a great alternative to the challenging Dunes course. Diamante features a huge 10 acre Crystal lagoon, lots of fun for the whole family.

Real estate options here range from a week in a private residence lagoon front condo to multimillion dollar ocean front villas.

Echegaray
This is another remarkable course in and of itself. Future developments include a second course designed by Gil Hanse. Echegaray offers 18 courses, a state of the art clubhouse has a hacienda style design and a staff that knows each members name and their drink of choice. A recently added ocean view golf course is planned and will also be called Quivira.

From a cattle ranch in the early 1800’s to a surf community today and just 45 minutes east of San Jose del Cabo, lies the fascinating Punta Perfecta Beach, an outdoor living paradise. Punta Perfecta offers 59 home sites to build your beach house, or 16 condo units to start living the East Cape lifestyle.

Explore the Baja hike, bike or trek the mountain and watch the colorful sunsets. Walk down the sandy beach and experience SUP, kite surfing, windsurfing, free dive and kayaking. Don’t forget the surf, that’s why we called it Punta Perfecta.

The Sunrises and sets to the life rhythm of those who call Punta Perfecta their Home. For further information please contact Miguel Olachea Pedrin at miguel@odr.mx or call him at (624) 122-3908.

Querencia
If you love a truly private golf club with a limited member base, Querencia may be your top choice. Near San Jose and easily accessed from the international airport, Querencia was the first Tom Fazio designed course in Mexico. Also named one of the top courses in the world by Golf Week, Querencia is a challenge to your handicap and to your senses. Roasting contoured fairways, meticulously maintained green, unique bunkers and subtle transitions, these 18 holes each enjoy spectacular views of the sea of Cortez. The 56,000 sq. ft clubhouse has a hacienda style design and a staff that knows each members name and their drink of choice. A recently added Q Beach Club brings a welcome addition for members, a true private club and a community in and of itself. Future developments include a second course designed by Gil Hanse.

Real estate options include condominiums, homes and home sites for custom residences. Current listings include condos starting at $750,000 to $1.9 million, homes from $1.2 million to $5.2 million. Home sites from $490,000 to $1.5 million for a hilltop site with remarkable views on over a 1/2 acre.

Chileno Bay Club
This is another remarkable master planned community.
Good Reasons To Use A Buyer’s Agent
One who is working for you, not the seller

BY NATALIE EVANIEW

There are many, many benefits to using your very own realtor as your agent when you purchase a home or property.

#1) The number one reason is fiduciary duty. This means that your buyer’s agent will act for you in YOUR best interest, no one else’s. You are the buyer’s agent primary principal, not the developer or the seller.

#2) having your own buyer’s agent does NOT cost you anything extra to use your very own buyer’s agent.

#3) you get your very own area expert who knows the different communities along with all sorts of other important considerations.

#4) your buyer’s agent will contact all seller’s agents and set up your showing appointments and map out the most efficient route to use everyone’s time effectively.

Let’s recap, you are getting a real estate specialist who knows the area, can help you find the home or property you want, can negotiate terms, price and conditions all in YOUR best interests for NO ADDITIONAL COST TO YOU!

A realtor may ask you to sign a buyer’s agency agreement. This is very similar to a listing agreement that the seller would enter into with a realtor when they are listing their property.

This buyer’s agency agreement helps establish an exclusive commitment and trust between the buyer and the buyer’s agent in fiduciary duty. Under this agreement buyer’s confidentiality is respected along with the agents’ commission that will be paid out by the seller and/or listing brokerage when the buyer’s purchase is completed.

Here are some questions to ask your buyer’s agent:

How long have you been working in real estate industry?

Are you a member of the BCS MLS here in Cabo and the Baja?

What communities and areas do you specialize in?

Where can I learn more about you? Do you have a website?

What types of properties do you have experience with?

Do you have business affiliates you can refer me to? Home inspector? Notary? Trades?

What is your negotiating style?

What is your current relationship with past clients?

In the end, what really matters is what your heart and gut are telling you. Do you trust the realtor you are considering working with? Do you feel that they are listening to you and what you want? Do you like them?

There are so many benefits in choosing your own buyer’s agent to help you with your property purchase. So let me ask you this, why wouldn’t you use your very own buyer’s agent?

By Natalie Evaniew. If you would like help with purchasing real estate here in Cabo San Lucas, please contact me: info@NatalieEvaniew.com. I am a Realtor with Remax Cabo San Lucas. Office: 624.144.4169. Toll Free: 1.800.817.1791.
Is Baja Safe?

The newly issued U.S. State Department Travel Advisory clearly states that there are no U.S. government restrictions for travel in Baja California Sur, which includes the tourist areas of Cabo San Lucas, San Jose del Cabo, and La Paz. This underscores our core belief that Los Cabos today is a safe and secure destination. This decision further fuels our commitment to dedicate all resources to ensuring safety in our destination and sustaining our impressive double-digit wave of growth as a world-class destination of choice.

The tourism industry is living in a new reality where security is top of mind for every traveler – we understand that this is critical to our success as a thriving destination.

Since the original U.S. State Department Travel Warning that was issued in August 2017, the destination’s response has been swift, aggressive and multipronged. As security is and always has been our utmost priority, we have invested more than $47 million to take our efforts to the next level, intensifying security measures across the board.

In the subsequent months, we’ve been aggressively executing against our five-point security action plan by working closely with our tourism partners and all levels of law enforcement to ensure the safety of all visitors and tourists in Los Cabos.

Following the original travel advisory, the private and public sector in Los Cabos have strengthened their relationship and formed a collaborative committee including representatives from the Hotels Association, Business Council and municipal state and federal government with the goal of increasing the dialogue with the Overseas Security Advisory Council (OSAC).

The decision to clearly state that there are no restrictions to travel to Los Cabos and the state as a whole is predominantly a result of this effort. As a testament, OSAC celebrated in February 2018 their yearly meeting in Los Cabos, hosting the US Ambassador to Mexico, Roberta S. Jacobson, please find the following video: http://bit.ly/ConsulBC

By Clint Suveges, Real Estate

The MLSinbajasur.com website includes a variety of properties listed by brokers, including:

- **Puerta Cabos Village #408**
  - $289,000 USD
  - Short walk to Medano Beach and Town! 2 bedroom 2 bath condo with wraparound deck. Ocean View, Upgrades, Underground Parking, 24 hour security. Easy to show!

- **Casa Keen, Magisterial**
  - San Jose, 2 bedroom, 2 bath home, $145,000.00USD, MLS 17-428
  - K. Darlington/Horizon and D. Reubens/2 Seas Christie’s

- **Lot C113 Light House Point Estates**
  - MLS 16-1475. 1771 m2, 3rd row view lot sold full price. $22,000 USD
  - C. Miller/Baja Realty and Investment and D. Simpson/Coldwell Banker Riveras.

- **Los Cerritos Lot 2675**
  - 1830 m2, 2nd row lot sold with LIKE-BEACHFRONT views. $82,250 USD
  - C. Miller/Baja Realty and Investment and M. Sherman/Coldwell Banker Riveras.

- **Casa Stengele**
  - MLS #15-2031, Perfect getaway house, five minute walk to Marina and local restaurants, $160,000. S. Wendt, Baja Properties and J. Schmidt, Los Cabos Agent

- **El Encanto de La Laguna Condo Las Olas 301**
  - three-bedroom residence with unobstructed ocean views that sweep across the Sea of Cortez! MLS #17-1211, $1,200,000 USD
  - D. Fleming/Oceanside Real Estate

- **Palomilla Estates Lote 15**
  - Gently sloped lot on holes 8 and 9 overlooking the first golf course in Mexico designed by Jack Nicklaus in the world renowned community of Palomilla. D. Posey / The Agency Los Cabos and J. Turquie / Engel & Volkers Snell Real Estate.
  - MLS #17-2411. Great Arch View from Cabo Bello community. 4bd/ 4.5ba. Price $1,299,000. Greg ph. (624) 141-6658

- **Lomas de la Jolla O-302**
  - Luxurious one bedroom with stunning views. MLS: 17-2390 $175,000 USD. D. Posey and J. Jensen / The Agency Los Cabos

- **Puerta Cabos Village CSL G-205**
  - $175,000 USD. D. Posey and J. Jensen / The Agency Los Cabos.

- **Casa Alma, Paseo Finisterra**
  - San José del Cabo, MLS Number: 17-178, Beautiful home, Golf Course views, located in one of the best neighborhoods of San José del Cabo, L.Nava/Engel & Volkers Snell RE and R. Ruyl/ Coldwell Banker Riveras.
Real Estate Law Update
BY JOHN GLABB

Congratulations to: Maria de Los Angeles, President of The Baja California South Association of Realtors (ASPI, La Paz) and Daniel Ramiro Pagenque, President of the Los Cabos Section of the Mexican Association of Professional Realtors (AMPI)

Both have been appointed to the government of Baja California South new Real Estate Board. They and other members of the government appointed Board will be responsible for creating and maintaining rules and regulations under the new state real estate law. It came into effect on January 1, 2018.

This is one of the key steps to the implementation of the Real estate licensing Law for Baja California Sur.

For further information contact John Glabb at John, glab@settlement-co.com www.settlement-co.com, Rentals@mxmexico@settlement-co.com or THE SETTLEMENT COMPANY


THE TOP 5 GOLF COMMUNITIES...
continued from page 13

with Golf and Beach Club.

The Tom Fazio designed course has the whitest bunkers with the darkest green contrasting the desert tan against the blue of the sea. This is a wonderfullly designed course with each hole having unique features and sea views, challenging fast greens with lots of undulation and many water features. If you lose another ball in the lake don’t despair as there is a comfort station nearby serving amazing food and Casamigos tequila is the house brand.

Chileno Bay club has a wide variety of real estate to offer

starting at $2.6 million for a generous 4 bedroom condo at the Auberge run resort called Chileno Bay Resort and Residences. On the other end of the scale are beachfront lots called La Privada can be had for $20 million. There are finished homes and less expensive lots as well as on site design team to customize your dream home.

Their finished Beach Club has every amenity and sets the standard for all future exclusive beach clubs. Their Outdoor Pursuits team give expert guidance for all mountain and beach activity. The aquatic options give everyone regardless of skill something to explore. The beaches are among the best in Los Cabos and easily enjoyed by everyone in the family. The reef has a rich biodiversity and sits right in front of the Chileno Bay Resort.

El Dorado
Coming in at our #1 spot as best private golf development in Los Cabos is El Dorado Golf & Beach Club. This course was purchased by Discovery Land Co & Beach Club. This course was purchased by Discovery Land Co and re-designed by Jack Nicklaus in 2004. Ocean front holes were replaced by 42 ocean front lots. The prices they commanded were between $5-$12 million and certainly raised the bar on luxury home costs in Los Cabos. The course has a wide variety of terrain with elevation changes, lake side holes, ocean, desert and mountain views. This private club while exclusive is not an old stodgy style private club. From the classic rock playing at the practice facilities to the margarita machines at the comfort stations there is a casual relaxed atmosphere that blends so well with the vibe of the Baja. Phil Michelson is said to have set the course record while playing barefoot. It’s common to see bikinis and bare feet on the course and even a ride along dog.

After a great round you have all the amenities of the beach club or if you are looking for additional fun there is their Outdoor Pursuits for a wide range of water sports, hiking, biking, rowing or yachting on the Discovery.

With a wide variety of real estate options from 2 bedroom condos starting at $2.4 million to huge oceanfront estates upward to lots as well.

El Dorado Golf & Beach Club have set the gold standard for private golf developments in Los Cabos.

By Sandra Morgan, Broker of Cabos Finest Real Estate. Contact Sandra at cell: 624-115-2703 or office: 624-104-3944.
Buyer Capital Gain Tax Really??

After finding your prized property of choice, the next step to purchase this Real Estate is the negotiation between a buyer and seller. The real and fair value of the property is what a buyer is willing to pay and what a seller is willing to accept. In some cases the seller is in need of cash or the buyer negotiates a great deal or maybe the market dictates a lower price.

In Mexican Real Estate each transaction has a government approved appraisal that is part of the closing process. This is not a mortgage related or the tax appraisal required by law appraisal, as most transactions in our vacation oriented Real Estate market in Los Cabos are cash sales. Most often the appraisal comes in lower than the negotiated purchase price. However, in the case of the ‘quick sale cash selling price’ or the ‘great deal’ the appraisal comes in higher than the purchase price. This triggers, what is called ‘reverse capital gains’ that is calculated as a buyer expense. Really?? The buyer pays capital gains. When the appraisal is 10% over the agreed purchase price the buyer is responsible to pay 25% Capital Gains Tax on the average or amount above the purchase price. In all real estate closings, there is a 2% acquisition tax that is calculated on the purchase price as part of the buyer closing costs. There are two options to this process. Pay the 25% gain calculation AND pay the 2% acquisition tax on the higher value, the appraised value and then record your final value in your deed at that higher appraised value. In the end the benefit is when you sell in the future your seller’s capital gains tax base is higher than the great deal you negotiated.

By Connie Meyerhoff, Elkers/ ENGEL & VOLKERS SNELL REAL ESTATE. Contact Connie at 480-393-0639 or write her at c.meyerhoff@snellrealestate.com.
IT’S SAFE AND IT’S EASY. LET ME HELP YOU FIND YOUR PIECE OF PARADISE. 🌿

San Jose Pioneer Lives On Paseo Finisterra

In 1980 my husband Luis and I arrived in Los Cabos, looking to settle down, at last, after many years of traveling all over México as workers in the hotel industry. We chose San José del Cabo over Cabo San Lucas, found a great piece of land facing what was programmed to become a golf course (and, sure enough, there it is), with a great view of the Sea of Cortés, and we were lucky enough to afford it! A couple of years later we began working with a group of architects on the design of our dream house, ended up building it and, eight years later, moved in. Best decision of our lives!

By Lety Klein, mother of Marco & Real Estate, Office Phone - (624) 123-4184, Celular - (624) 147-0242 or marco@myrmexico.com. http://www.myrmexico.com. Marco can help you find your dreams in San Jose too. Contact him. 🌿
After The Purchase Is Completed

PART III: Miscellaneous information for new property owners

BY LINDA NEIL

The Baja Peninsula is a place of incredible natural beauty; wonderful mountains, delightful beaches, lots of good activities.

You have wonderful properties to select from and capable real estate professionals to guide you. It is easy to fall in love! But once the ink is dry on the deed, you may have some questions and concerns. Let’s talk about those questions and concerns.

Let’s discuss the factura that is the legal invoice required on all purchases in order from them to be deductible when you rent or sell your property. What does it look like? Feel like? It does not look like a roll of tape from an adding machine!!

The format for a factura is carefully controlled by the Mexican government. It bears the name of the individual or company issuing the factura, its address, its tax identification number (RFC) and a description of the services or products sold to the consumer.

The consumer information must include legal name of the buyer (must match the name on buyer’s deed or Mexican bank trust), Legal address of the Mexican property and buyer’s taxpayer identification number.

What happens if the buyer doesn’t have an RFC (taxpayer identification number)?

If you are a foreigner, without the taxpayer identification number, many will say, “we cannot make a factura for you!!”

Wrong!! SAT-hacienda says a factura made to your legal name and local address is valid and acceptable. Since you do not have an RFC (taxpayer identification number) you have the vendor put in:

XEXX010101000

Some factura programs now require the foreigner’s social security number from the US or social insurance number from Canada. Be prepared to provide this information.

File these facturas and pull them out when you sell your property or when you make your monthly income declarations if you rent your property.

Modifications, commissions, legal fees, can affect your tax basis when you sell, reducing the tax you have to pay.

Property tax is a municipal tax with assessments made annually by the local tax office. Generally the property tax in Mexico is extremely low when compared with property taxes in the US and in Canada.

Another important tax is on income from rental properties. Many foreigners, thinking ahead to eventual retirement, will buy a small home or an apartment building, rent it out to cover costs and maintenance while they are still working at their jobs in the US or in Canada. They let appreciation work for their jobs in the US or in Canada. They let appreciation work for their jobs in the US or in Canada.

Details on payment and responsibility for these taxes will be covered in more details in Part IV of this series.

About the author:

LINDA NEIL is the founder of The Settlement Company, which specializes in real estate transfers, escrows, and consultations. Just added as a new service, Settlement will now prepare monthly tax declarations on rental properties, file them and perform additional essential landlord accounting services.

For reprints of this article or for further information on tax paying services, please contact The Settlement Company® at info@settlement-co.com, and website: http://www.settlement-co.com.

Agent Profile

Andrew Lemke

Andrew joined Engel & Völkers Snell Real Estate with a diverse background and extensive experience. Andrew has helped buyers and sellers of luxury real estate in Los Cabos reach their goals. He is currently ranked as the number one selling agent, leading advisor in luxury property transactions in Los Cabos.

Prior to joining Engel & Völkers Snell Real Estate, he served as the Vice President of Real Estate for the Trump Organization. During his six-year tenure with the Trump Organization, he oversaw the sales and marketing of a $400 million luxury real estate development in Southern California. The Los Angeles Business Review Board named Andrew one of the top fifty up and coming young executives in Los Angeles. Andrew is a graduate of the University of Southern California’s prestigious Marshall School of Business. He also holds a real estate broker’s license in California. He is fluent in English, German and Spanish, and has a working knowledge of French. He is an active member of the USC Alumni. Contact Andrew L. - Partner from E&V Snell R. E at: Cell: 624-122-5658 US Cell: (310) 922-1818 a.lemke@snellrealestate.com

HSBC Trust Fee
Payment Information

Here is email contact information of HSBC representatives who will respond to your request for how much to pay. You must have your Fideicomiso #

Luisa Lopez Luisa.LOPEZ@hsbc.com.mx
Cc: Tomas Sanchez tomas.sanchez@hsbc.com.mx
Claire Reynolds claire.reynolds@hsbc.com.mx
Hugo Chavez hugo.chavez@hsbc.com.mx

There are three ways of making payment:

a) Mail check payable to: HSBC MEXICO S.A. DIV FIDUCIARIA / FSO # ______ (you must write trust # in here) to the following addresses, depending on the freight company you will use to send your check:

Via USPS (Regular mail):
HSBC MEXICO S.A DIVISION FIDUCIARIA
DEPT CH 16427 PALATINE, IL 60055-6427

Via FedEx, UPS, Airborne or DHL:
HSBC MEXICO S.A DIVISION FIDUCIARIA
16427 5505 N Cumberland Ave. Suite #307
Chicago, IL 60656-1471

b) Wire transfer balance to:
Account number: 000-170755
Beneficiary: HSBC Mexico, S.A. Division Fiduciaria
Bank name: HSBC Bank USA
CHIPS ABA: 01080000
SWIFT Address: MRMDUS33
FedWire Routing Code:021001088
Comments: Trust #

Please add a $23.00 usd for the wire transfer fee to the total amount of your annual fee payment and send us copy of your wire transfer receipt once it has been sent to us.

c) Come directly to the bank here in Mexico to be paid in pesos and cash, or with Mexican bank check or wire transfer from Mexican bank.

Please email HSBC and tell us what form of payment you will be using and send a copy via email. Courtesy of Connie Meyerhoff. Contact her at 480-393-0639, c.meyerhoff@snellrealestate.com

To search all of the listings available in the MLS, visit: www.mlsinbajasur.com

The settlement company®

As in other countries, owners of rental properties in Mexico are required to pay taxes on their rental income. Failure to pay the Mexican government can result (and has resulted) in substantial penalties and legal problems.

For additional information: rentaltaxmexico@settlement-co.com or info@settlement-co.com.
for guided quad and sand rail adventurers. It is also a favorite area to view whales anywhere from late winter through March. The community is quite large almost a settlement; however, as with most of the East Cape homes the residents change somewhat with the seasons. VidaSoul used to be called the Crossroads Country Club as a joke, because it was not much more than a lean too. Now it’s quite nice and a lively spot.

Continuing yet another six to seven miles you enter Las Frailes (The Friar) so named for the rock formation at the tip of the bay which resembles hooded friars. It is also home to a colony of sea lions all year. The point protects a white sand beach and is usually filled with fishing boats and campers along the arroyo. As it is in close proximity to the national under water marine park which is protected, the fishing is very good near there. There are a couple of resorts (sometimes seasonal) to stay the night and a community of small ranches and homes. The good businesses for diving and equipment rental.

Just north of the town of Cabo Pulmo you cross the Tropic of Cancer: another six miles and the dirt and sandy road becomes asphalt. The next eight miles leads on to La Ribera which is a larger town of approximately 2000 residents. In La Ribera there are numerous restaurants and stores and a Pemex station. The town hosts the Baja Sur 300 race annually which is held in January.

CONTINUED ON PAGE 25
CALENDAR OF PERFORMING...
continued from page 9

More info and reservations with Angel. Cell 624 150 0216. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship's bow coming out of it. We're not going to tell you again, you can't miss it.

April 29. Sunday. 11:00 am to 1:00 pm. The children and The Dance. Celebrating the International Dance Day, the artistic community of Los Cabos will be presenting dance shows with the participation of the audience. An opportunity to know more about the dance and enjoy it with the kids. More info didanza@gmail.com. Spanish and some help in English. Free. Cabo San Lucas Cultural pavilion, downtown next to the marina.

April 29. Sunday. From 6:00 pm to 9:30 pm. International Dance Day Celebration. All Academies, Schools, Studios, etc., from all dance disciplines are invited to participate on the celebration and show your work and talent as part of the celebration. All audience More info and registrations didanza@gmail.com. Cell 624 122 3208 with Fabiola Garcia. Spanish and English. Free. Downtown San Jose's main square.

May 10. Thursday. 8:00 pm. Singing recital by Daniel Silva, tenor. Romantic music to celebrate Mexican Mother's Day. $200 pesos, one beverage included. Info and reservations with Angel Cell 624 150 0216. Spanish with some help in English. At Macondo bookstore, Cabo San Lucas, Hidalgo St., half a block up from the Tesoro hotel. The building with a ship's bow coming out of it.

May 12. From 5:00 to 10:00 pm. Chaski Fest. A festival of harmony and peace with concerts, meditation and yoga classes, conferences and vegan food. Spanish with some help in English. Free. Cabo San Lucas' Cultural pavilion, downtown next to the marina.

CALENDAR OF EVENTS 2018...
continued from page 8

workshops for children. Free.

Every Sunday. 6:00 pm. Sunday Sessions Live Music. Todos Santos Brewing. Enjoy the beautiful star filled Baja sky, live acoustic music, fabulous handmade craft beers and delicious food. Álvaro Obregón street (between Militar & Rangel). Facebook @TodosSantosBrewing for more information, 612-145-2023 or email info@todossantosbrewing.mx

Every Sunday. 7:00 to 11:00 am. Bicycle, walk, skate or drag your pet around downtown Cabo. The main drag in Cabo San Lucas closes to vehicle traffic. Great opportunity to exercise and mingle with local families. Each week a different activity, like spinning, aerobics, zumba lessons. Email clubcactusbike@gmail.com for information.

Every Sunday. 12:00 to 4:00 pm. Sunday in the park. Secured dog park. Open to the public. Providing a safe location to enjoy your dog off leash. Visit www.cabok9corral.com for information.

April 27. Fundraising bingo for San Jose animal rescue Casa Sheila. in El Merkado inside the Koral Center on the corridor. 4:30 to 8:00 pm. $30 US for two cards and a drink and light appys. More cards available. Lots of prizes, the good kind.

May 19-20. Gastrovino Festival. Todos Santos. Two days

April 29. Sunday. From 6:00 pm to 9:30 pm. International Dance Day Celebration. All Academies, Schools, Studios, etc., from all dance disciplines are invited to participate on the celebration and show your work and talent as part of the celebration. All audience More info and registrations didanza@gmail.com. Cell 624 122 3208 with Fabiola Garcia. Spanish and English. Free. Downtown San Jose's main square.

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**Cooking Like a Mexican**

**BY ALEJANDRA BORBOLA**

“WE ARE WHAT WE EAT” IS A FACT. PEOPLE’S DIET PRECISELY DEFINES HOW THEY ARE AND LARGELY WHERE THEY CAME FROM.

FOOD AS ONE OF THE BASIC NEEDS OF US ALL IS THE ENGINE THAT MOVED HUMANITY TO DEVELOP HUNDREDS OF CULTIVATING, CURING AND PRESERVING TECHNIQUES, TO TRAVEL, TO CREATE SOCIETIES. IT IS THE TECHNIQUE TO PLANT, HARVEST, GRIND AND COOK MAIZE EVOLVED. MAIZE WAS DOMESTICATED ABOUT 5,000 YEARS AGO.

THE TECHNIQUE OF WORKING WITH THE MAIZE EVOLVED TO SUCH A DEGREE THAT IT NOT ONLY BECAME MEXICAN FOOD’S BASIC INGREDIENT, IT BECAME A LIFESTYLE. (LIKE BEANS AND CHILES)

THE ORIGIN OF MAIZE AS “ZEA MAES” AND ITS MEANING IS “SOURCE OF LIFE”.


IN THE POPOL VUH, (MAYAN BOOK), A LEGEND IS ALSO TOLD ABOUT THE CREATION OF MAN AND MAIZE. THE LEGEND TELLS US THE GODS CREATED MAN FROM CLAY BUT WHEN IT WAS PILED UP IT FELL. THEN THE GODS TRIED TO CREATE MAN FROM WOOD BUT IT WAS NOTHING BUT A MANNEQUIN WITH NO ANIMATION. SO THE GODS TRIED TO CREATE MAN WITH MAIZE, AND IT ENTERED THE BODY TO MIX WITH THE BLOOD AND ORGANS GIVING THEM STRENGTH AND LIFE.

BEFORE THE ARRIVAL OF THE SPANIARDS, CORN WAS FOUND FROM WHAT WE KNOW NOW AS QUEBEC, CANADA, TO THE SOUTHERN PART OF MEXICO, THROUGH THE CARIBBEAN AND BY THE ATLANTIC COAST IT EXPANDED TO BRAZIL AND ARGENTINA IN THE 17TH CENTURY. ALONG WITH THE MIGRATION OF THIS CEREAL, NEW FORMS WERE DISCOVERED, SO TODAY WE HAVE MORE THAN 300 TYPES OF MAIZE. IT COMES IN DIFFERENT COLORS: YELLOW, RED, BLUE, WHITE, AND EVEN BLACK.

MEXICANS WERE ALL OVER THIS MAIZE THING, AND FOUND MANY DIFFERENT USES FOR IT, FROM THE PLAIN COB, TO TORTILLAS AND THEIR MANY FORMS, TO COMPLETE DISHES, BEVERAGES, AND SNACKS. CORN CHIPS! POPCORN! CAR FUEL! NO, THAT DISCOVERY WAS RECENT.

EATING CORN AS A SNACK IS A VERY POPULAR MEXICAN TRADITION. IN EVERY CITY, VILLAGE AND TOWN YOU WILL FIND MEXICANS JUST LIKE YOU CAN FIND HOTDOG STANDS IN LOS ANGELES OR NEW YORK.

ELOTE S (COBS) ARE COMMONLY BOILED STUCK A WOODEN STICK IN ITS BASE FOR YOU TO HOLD WITHOUT GETTING DIRTY. KIND OF LIKE A POPSCICLE. THEN IT IS DRESSED WITH MAYONNAISE, SOUR CREAM, OR CHEESE, AND DEPENDING ON THE AREA, CHILI POWDER OR NOT SPICY, LEMON JUICE, AND SALT. THESE GO TOGETHER OR THE MIX OF YOUR CHOICE.

IN THESE CARTS YOU CAN ALSO FIND WHAT WE CALL “EQUITIES.” THIS WORD COMES FROM THE NAHUATL LANGUAGE, “IZQUIT” THAT MEANS “ROAST IN A FLAT PAN.” BASICALLY THIS SNACK IS CORN KERNELS THAT HAVE BEEN BOILED WITH A LITTLE BIT OF WATER, SALT, AND, “EPAZOTE” (A MEXICAN ORIGIN HERB USED TO SEASON), AND SOME OTHER INGREDIENTS, DEPENDING, AGAIN, ON PERSONAL TASTE AND REGION.

IF IT IS TRUE THAT EVERY COOK HAS THEIR OWN WAY OF COOKING EQUITIES, BUT THERE ARE TWO MAIN PROCEDURES: BOILED OR FRIED. I WOULD RECOMMEND TRYING BOTH AND USING DIFFERENT INGREDIENTS UNTIL YOU FIND THE PERFECT BLEND FOR YOUR TASTE.

**INGREDIENTS:**

- CORN COBS (EITHER WAY YOU DECIDE TO COOK IT, THINK ON ONE OR TWO PIECES PER PERSON)
- CHOPPED ONION (AROUND ONE TABLESPOON PER COB)
- CHOPPED JALAPEÑO PEPPER (THE AMOUNT IS UP TO YOU; JUST DON’T FORGET THAT JALAPEÑO CAN BE HOT. IF YOU WANT TO AVOID THE HEAT BUT STILL ENJOY THE FLAVOR OF IT, SLICE EACH CHILE LENGTHWISE AND REMOVE THE SEEDS)
- ONE EAPZOTE SPIRNG PIECE OF CORN.

**FOR SERVING:**

- MAYONNAISE
- SOUR CREAM
- COTIJA CHEESE

*CONTINUED ON PAGE 26*
that likely have money, in order to solicit a payoff. Gringos driving a new car or a rental car are prime targets. Therefore, wear your seatbelt, use your turn signals, don’t talk on your phone and always have your valid documents in the car. Never give them a reason.

Rule #1 in an accident – The Gringo is always at fault (unless they speak Spanish). Sad, but true. Even if you’re rear-ended at a stop light, some unethical drivers will try to bribe the cop to blame the Gringo, taking advantage of the Gringo’s lack of understanding of the language and the process. It’s best to always have a Spanish speaker on speed-dial, and/or ready access to the insurance claim number. A cell phone is a must.

Don’t be afraid to block traffic. Speaking of accidents, the accepted norm in Los Cabos following an accident is to come to an immediate stop exactly where the accident occurred. Minor fender-bender? Doesn’t matter. Rush hour traffic? Let them wait. Apparently, the cops and insurance adjusters down here have the ability for modern, CSI-style, accident reconstruction (Snork!!). Therefore, just chill out with the other driver and ignore the glares of your fellow motorists while waiting for authorities.

Beware the Air...
Cerritos Beach On The Move
It only needed a motivated developer

BY ANNA FOUNDER

Cerritos is a long calm beach with slow rolling waves three quarters of the way between Cabo and Todos Santos. Most people know it by the big orange building out on the point with the pointy top because they can see that from the highway on the way to Todos Santos. It looks like a public building, it's so big but it is a private home built by Roger Pollack. Right now, he's doing 18 months in a federal prison for some boo boos he made in Oregon. The caper started out as bankruptcy fraud which he parlayed into witness intimidation.

Pollack and Tony Cordoba bought most of that land from the ejido, (kind of like our Indian reservation system). It was all legal but some of the ejido folks have become envious of the jump in property values and are rattling their sabers in court. Nevertheless, while that matter press on, so does development.

The thatch roofed huts down on the beach are no longer Pollack's, they are now owned by Portus Group, which is also the builder of Ventanas residences, kind of behind Costcso and starting at $250,000 and Cabo del Mar, behind the Cabo San Lucas Country Club and starting at $190,000. Portus plans on building a multistory condo structure, with underground parking. Multistory as in that is under discussion with the permitting process and locals who don't want the character of the beach changed to high rises.

The thatch roofed huts have been improved and a beautiful pool with a swim-up bar has been built right on the beach. A corner of the pool area is being used as a sales room for the full ownership condos, and day passes to use of the pool and restaurant are being sold.

Between the big house and the beautiful pool is the Cerritos Beach Club owned by Tony Cordoba. It was very popular until Cordoba took it private. It's now mostly deserted, with Daline Jones standing out on the CONTINUED ON PAGE 28

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Questions? Call the office in Cabo at 14 30865. U.S. number is 562 714 6735
November 5th, 2012

San Miguel de Allende with 6500. Finally, Cabo San Lucas with 6,000 queries per month, as in fourth place; by Cancun 5,380 searches per month.

And here is another spooky example of Google watching us.

San Jose Merchants Complaining. The couple blocks of downtown San Jose were chewed up and re-designed but the merchants along the route are not happy.

First, it took too long and they haven’t gotten over that. But, moving on, they say that the palm trees on the median between the two lanes are shriveling up and dying. (It’s called landscape ir- rigation, has anyone heard of that?) Also, the fancy pants design has left very little room on the street so tourist buses and vans don’t bring people in anymore.

Finally, the last insult is the concrete curbs are already crum- bling.

This is a Baja course run mostly down the coast road with mod- ified pickups, dune buggies, side by sides, and motorcycles. The event brings contestants from the Baja area and is a favorite of the locals who set out their chairs and coolers and make a great day of spectating all along the course.

The town also has banana and mango trees and a few hotels and a trailer park. Fishing and hik- ing are popular here, as is paddle boarding and enjoying the sandy beaches. If you continue up the coast the next communities are Rancho Leonero, La Capilla, Rancho Bue- na Vista, and Buena Vista, the last being small suburbs to the town of Los Barries (The Barrels). Los Barries lies on the Bahia Las Palmas with a population of ap- proximately 5000 residents.

This town bills itself as the kite surfing capital of North America and the windsurfing capital of Baja. Fish- ing charters and wind and kite surfing lessons are the main ac- tivities here. The town has every- thing: ATM; medium stores; gas stations; restaurants. There is a large Gringo population and hotels. Even trailer parks.

At this point you are on the main highway, you are stylin’ on pavement again. Highway 1 leads back south to San Jose or through the mountains north to La Paz. Many of the rancherias and old Mexican homes are dis- appearing and making way for re- sorts and homes with courtyards but there are still some original ranches along the El Camino Rural Costero with their shaded porches and signs for cheesies made fresh (either cow or goat’s milk) are lingering. But a slow progress has arrived on the East Cape. A sign of this is all the new barbed wire. Old timers remem- ber how it all used to be open land. The reason it can’t be that way any more goes back to the Mexican constitution and how it protects squatters. As land values go up, squatters move in.
CALENDAR OF EVENTS 2018...
continued from page 20
of dining and wining with Baja wines and ‘Todos Santos’ top restaurants food. More info: gastrovino.mx/fest/


To get your event listed here, email the details to david@gringogazette.com. There is no charge. And, if an event we list here does not go off when stated, please don’t shoot the messenger, this is Mexico, and every event is, well, fluid.

COOKING LIKE A MEXICAN...
continued from page 21
Chili powder
Lime
Salt
Pepper
ALL TO TASTE

Procedure:
Remove the leaves and hair of the corn. Hold the piece with one hand and use a sharp knife to cut off the kernels from top to bottom. Do this carefully and inside of a bowl so you won’t miss kernels. They jump away!
If you are going to boil them: Put the corn kernels in a pot and cover them with water (even better chicken broth), not too much, it is not a soup, just enough to cover them. Add the jalapeño pepper and the chopped onion. Put a lid on it so the steam will help to cook them faster. If you choose to cook Mexican type corn (white) it will take around 30 minutes boiling. If you go for the “sweet corn” (yellow) 10 minutes will be enough. Leave the epazote for the final part, just a few minutes boiling with the rest of the ingredients. To finish, add salt to your taste.

If you decide to fry them just add butter at the beginning, stir constantly to avoid them to stick in the pan, fry everything together; the corn kernels, onion and jalapeño until they are soft, between 20 to 40 minutes depending on the kind of corn. If you think they are too dry, you can add water or chicken broth. Remember, epazote goes last.

Serve the esquites in small bowls and offer mayonnaise, sour cream, sliced limes, shredded dry cheese as like cotija, chili powder and salt with it. Make sure to serve them real hot.

If you have leftovers, don’t throw them away, you can add them to rice and they go great as a side dish or on top of salads, or even for scrambled eggs.
Fish Report

BY GARY GRAHAM

Cabo San Lucas

Numbers at a glance: billfish 29%, tuna 37%, dorado 8.5%, and other 32%.

Recently the wind picked up, causing some south swell, but the fleet still managed to produce; yellowfin tuna was the top catch and those looking for marlin found numerous fish as well. Small game catches included many different species per boat, but the most impressive catch recently was aboard the Pisces Valerie, which landed one of our rarest finds, a very nice-sized golden grouper.

Cabo Climate: More great fishing weather with mostly sunny skies; average daytime temps in the upper 70s and evenings in the mid-60s. No precipitation predicted over the next two weeks. Humidity has been relatively low but expect an increase into the upper 70% range by the middle of the month.

Sea Conditions: Relatively calm seas throughout the area with some surface chop occasionally stirred up by surface breezes at 10- to 12mph mostly out of the SSW. Forecast is for more of the same with winds in the 8- to 14 mph range out of the West and SW. Sea temps around the Golden Gate and Jamie Banks steadily cooling into the lower 70s. Water around Cabo Falso east to the Gorda Banks is warmer in the 72- to 74-degree range.

Best Fishing Areas: Much of the prime fishing has shifted around the point and to the east. The 1150 Spot and the 95 Spot produced well. Punta Gorda produced marlin late in the week. Roosterfish were found off Palmilla. Pozo Cata and El Faro produced lots of barrilete. The longer run to the Golden Gate was well worth it with a high marlin count.

Best Bait & Lures: Trolled lures and rigged and live bait – especially if green mackerel – tossed to surface fish seemed to be the ticket for marlin over the sea mounts.

Bait Supply: Plenty of bait available at the $3.00 per bait rate upon exit from the harbor. Puerto Los Cabos

Most local sportfishing charters have been fishing areas from La Fortuna, Iman Bank towards Vinorama. Supplies of sardina have become more scattered; these do not stay alive well, but do work, even dead, for the yellowfin tuna and other species. In recent days the yellowfin tuna action has been very spotty around the Iman Bank. The tuna were seen breezing and feeding on the surface, but are finicky. The few yellowfin that were actually landed weighed in the 25- to 50-pound class. Recently, some

CONTINUED ON PAGE 29
CERRITOS BEACH ON THE... continued from page 23

The beachside pool just to the south of Cerritos Beach Club has become popular as they are now selling day passes.

Diego, mostly alone and singing to almost nobody. They’ve had this gig about 10 years, but we shall see how long she lasts now. Portus, the people with the beautiful pool and the condos to sell, would do well to hire the popular duo.

Down the beach another half mile or so is Cordobas multistory condos, which most people seeing from the highway think was never finished. It looks that way because it’s dark green, looking like concrete gray from a distance. The green is actually quite nice up close and most of the units are finished.

Behind these fancy businesses, in the mile or so between the shoreline and the highway, small lots have been sold to many small businesses. These are mostly small hotels, and some restaurants. Also, a lot of vacant lots that were bought on speculation.

CONTINUED ON PAGE 31
Rigged ballyhoo, lures and skipjack were being used with varying results.

Perhaps the highlight of the week was the pelagic red crab making a strong showing locally -- from the Gorda Banks to Iman Bank. Appearing on the surface in masses and being scooped up, then in turn being used for baiting up the red snapper, locally referred to as huachinango; these are prized eating, the true Pacific red snapper, ranging in sizes up to 12 pounds -- a challenge on light tackle. Because it is a very popular and valued commercial species, everyone is out in force taking advantage of this event while it continues as it can end on any given day.

Other bottom action has included a mix of amberjack, leopard grouper, yellow snapper, barred pargo, surf fish, bonito and triggerfish. This action was found on yo-yo jigs and drift-fishing with bait. Strong currents made this type of fishing challenging but will be much improved when these swift currents slack up.

Inshore action has been limited -- not many sierra and a few mostly smaller-sized roosterfish. No sign of the annual migration of mullet yet, but it’s still a little early in the season.

East Cape

It has been beautiful spring weather with blue skies and cool mornings. Mid-day highs are in the low 80s and the water has been 74 to 75 degrees, clear and flat.

Anglers are limiting on quality tuna in the 20- to 60-pound range. Striped marlin are being released daily and a couple of dorado a day are hitting the boat decks.

It’s the tuna, however, that are receiving all the attention. Pods of porpoise moving around outside have been holding nice yellowfin tuna in the 20-pound class are being found mostly to the south. Some are being taken on Hoochies, but most are being taken on chunk squid and live sardina-half to one mile directly off the white sand cliffs, south of Frailes. This area has consistently been producing limits of free-swimming yellowfin in the 30- to 60-pound class which are being taken on squid and sardina. Even without much fishing pressure, a couple of nice-sized dorado were landed recently as well as some larger barred pargo and a couple of big, 30+ pound amberjack.

Sardina have been available. La Paz

The weather is clearing up in time for the season to kick off -- more of our fishermen are now arriving. There’s still some wind but overall, a big improvement in not only the weather.

CONTINUED ON PAGE 31

Are Stem Cells Right For You?

Stem Cell Therapy.

Stem cell therapy is a treatment where stem cells that are derived from the patient’s fat cells and bone marrow, or from a donor, are injected into the damaged area. These cells naturally supplement the body’s stem cells to increase the body’s potential to regenerate and repair diseased or damaged tissue and help the injury heal much faster.

People who may benefit from stem cell therapy include those suffering from osteoarthritis and other degenerative diseases of the joints, spinal cord injuries, diabetes, Parkinson's disease, Alzheimer’s disease, facial rejuvenation and anti-aging, erectile dysfunction and many other conditions. Saint Luke's Hospital has researched and developed many procedures where they can apply stem cell therapy with significant results and have received numerous testimonials of excellence.

Degenerative Diseases of the Joints.

If you suffer advanced arthritis of one of your joints, chances are you may develop arthritis in other joints of your body. Depending on the severity of the condition, and if you are seeking a long-term or permanent treatment, we recommend the following procedure for treatment of degenerative diseases of the joints: 1 to 2 doses of 16 million stem cells combined with platelet-rich plasma injected into the affected joint, and 4 to 6 doses of 16 million stem cells given intravenously to provide relief of pain and to treat arthritic joints of the body.

Saint Luke's Hospital today and book your appointment to speak with an English speaking patient co-ordinator who will answer your questions.

San José del Cabo

Access from Pemex at the roundabout
Tels. 142. 5911
Info@Saintlukeshospital.com

Cabo San Lucas

At the medical corridor behind Soriana next to Pemex
Tels. 143. 0911
www.saintlukeshospital.com

Cabo Map App Does It All

Well, it won’t pour the coffee, but it will do everything you’re used to doing with the best U.S. apps

Download this app and you can navigate Los Cabos with your eyes closed. Well, open them to watch your smart phone.

In addition to knowing that you will never be alone or lost in Los Cabos, the Cabo Map App can help you with scheduling, and provide maps with turn by turn directions. This helps you with finding a hotel that currently has vacancies. The app also offers reviews, tells you about local one-time events happening this week, where the best bands are, and puts you in direct contact with people who are currently in the venues you show an interest in.

Example: Click on a restaurant that the Cabo Map App shows is near you and an interactive map will appear. Click on that location and you can speak to a real person in an online chat and get all your questions answered in real-time, find out if they take credit cards, or if they are even open, and make a reservation -- all from within the Cabo Map App.

The Map App will identify new friends who are currently near your position. These people can give you pointers about what they’ve enjoyed – and what to avoid.

If you leave Los Cabos, simply sign off, or not. All your Los Cabos’ contacts and information will be there for your next visit.

You can also identify a nest of kin to be notified in case you fall off that bar stool or if you decide to run away from home and stay in Cabo San Lucas. You can send out an SOS to your designated person with one click of a key. You can also hook up a direct line to a local hospital. Like, in case that fall off the bar stool turns nasty.

Downloading the Cabo Map App will keep you safe, in touch with friends, and in the know. For now, it’s free, but we’re going to change that soon, so go to Play Store or 1 Tunes now and get it.

Trouble-free and safe traveling at its best.
Spencer Moore Dies At 77

Spencer Moore, who owned restaurants in Cabo San Lucas for about 25 years, has died in the United States. He was 77 and in ill health for several years.

Spencer was most famous for his restaurant he called Mama's Royal Café, which he opened in 1991 and which was all about breakfast. Specializing in bountiful breakfasts “like mama used to make”, Mama’s Royal Café had something for every appetite, from fresh fruit plates and smoothies, to 40 variations of omelets, including a King Kong omelet that had the works tucked in it. Because Spencer believed people didn’t have faith in a restaurant that served both breakfast and dinner, he flipped the name around mid-day and called his location Love From France.

Maria Uribe, A French who lives in Paris, took a Gringo Gazette back home with her. She was here visiting her parents, which she does about once a year. No, you can’t subscribe to the printed copy from France, you will have to read it online, Maria.

Felix at night. Both menus were very popular.

Before washing up on our shores, Spencer cooked his way around California, winning “Best Of” awards in Marin County, Sonoma, Berkeley, and Julian. Spencer’s cooking philosophy was summed up by himself thusly: “Cooking is fun and cooking is easy. If it were difficult or took any brains at all, the human race would have died out centuries ago.”

Spencer was also known for his cooking features he published in his online blog. It consisted of some recipes, and frequently about his salsas. He had a salsa bar that boasted between 25 and 40 fresh varieties on any given day.

He originally started this blog because he got tired of answering requests for salsa recipes. His blog led to a show on The Food Network, where he was dubbed the ‘Salsa King’ by the celebrity chef du jour. That led to appearances on TV in Reno where he demonstrated salsa making techniques in his alter ego of the salsa king. Then someone at Chile Pepper magazine wrote a seven page article on him and that led to a gig on ABC TV in Chicago.

So in some circles he was the famous salsa king, but locals just knew him as an old hippie who was a good cook and had a no bullshit attitude about food.

We will always remember Spencer Moore standing in his kitchen, flipping eggs, cigarette dangling out the corner of his mouth, and dodging the big yellow dog that always lay at his feet.

His blog is still up, because nothing ever dies on the internet, so check out felixcabosanlucas.blogspot.mx for some of his recipes and to get a flavor of the man.

Spencer was predeceased by his son Spencer Moore Jr. His son Stephen predeceased him.

To find out more about this exciting acquisition opportunity contact:

Jeffrey Potts
916-673-9778

 Own Cabo’s Leading English language Newspaper
maybe now real estate prices will wash station, and paper towels. Porta potties with toilet paper, a variety of local businesses, there are three barrels and then placing them (Recycle Pescadero) for organization.

Thank you also to generous support at the three public access roads.

The price was right and the food was good.

Kudos to Pescadero Recicla (Recycle Pescadero) for organizing local children to laboriously paint up 10 large plastic garbage barrels and then placing them at the three public access roads. Thanks also to generous support of local businesses, there are three porta potties with toilet paper, a wash station, and paper towels. Cerritos Beach is coming along, and is no longer the wild and wooly west of the Pacific. Maybe now real estate prices will finally start moving up.

In the deeper water farther off, dorado are around 5 to 20 pounds although not in great numbers and yellowtail up to about 25 pounds. Some tuna were found at nearby Cerralvo Island although not in great numbers. Wahoo have been seen but didn’t bite and commercial guys said billfish look like they’re moving into the area.

For the first time all year, there is consistent fishing. Normally, with the winds blowing in from the north, it’s often too yellowtail up to about 20 pounds and tuna about 50 yards from the rocks!

Cabo San Lucas
Larry Edwards www.cortezcharters.com
San Jose del Cabo
Gordo Bank Pangas www.gordobanks.com
East Cape

Cerritos Beach is coming along, and is no longer the wild and wooly west of the Pacific. Maybe now real estate prices will finally start moving up.

but in the fishing, catching, and variety! Each week seems to get a little better as things warm up. It’s all about the winds. If the winds are gone, there are fish waiting to bite.

All signs are encouraging as just to the south of us along the East Cape, fishing is already going off with those conditions moving north.

The fishing is more like May and tuna about 50 yards from the rocks! It’s all about the winds. If the winds are gone, there are fish waiting to bite.

The fishing is more like May and tuna about 50 yards from the rocks! It’s all about the winds. If the winds are gone, there are fish waiting to bite.

April 16th, 2018

What Running Your DNA Can Do For You

The short answer: Plenty

Spa Cielo has for all of its 12 years in San Jose, been forward thinking in cutting edge preservation of youth and good looks. But now owner/manager Cathy Dammann is branching into the use of recent developments in DNA technology to guide us into being as healthy and feeling as good as she has made us look.

She can guide you into how to run your DNA, and the doctor who heads her program, Dr. Joseph Dib, reviews your entire DNA report with you, interpreting it for you so you know what you’ve got cooking in your genes.

But the value in knowing your DNA is, oftentimes the doctor can get into a gene that has run amuck compensate for it. It is a little scary to peek into the future and see your potentially gravely ill self, but wouldn’t it be worth that fright if it can be fixed? Or even if it can’t be fixed today, to know that technology is coming at us so fast, that it will probably be fixable in a few years, and that you will watch for that development?

You owe it to yourself to run your DNA now. Your future self, and your loved ones, will thank you.

And Carranza. Next to Cabo Cush Hotel

Open Tuesday to Sunday 7:30AM - 2:00PM
Ignaigo Zaragoza St. between Revolucion And Carranza. Next to Cabo Cush Hotel
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La Paz
Jonathan Roldan’s Tailhunter International www.tailhunter-international.com

With a tradition of 15 years, we serve delicious Mexican-style food; in a very welcoming atmosphere, smiling attitude and rich flavors of Don Juan’s family, all shared with you with great pleasure. The traditional Café de Olla and many delicacies are prepared every day with the care and secrecy of the families of the countryside. We cook with the best local ingredients and support the producers of Los Cabos; We prepare your breakfast at the momento and serve it in a beautiful house that will make you feel at home, La Casa de Don Juan!
Rare Opportunity
Casa del Caballo de Mar, Loreto, Baja California Sur, México

Loreto – Magical – Go back in time to Cabo 30 years ago to a quaint, quiet, traditional Mexican fishing town, complete with a central plaza, several wonderful restaurants, golf, many outdoor activities and the cleanest ocean water in Mexico. Rare opportunity to own the finest Oceanfront estate in Loreto, Baja California Sur, Casa del Caballo de Mar, only a 15 minute beach walk to town center. From the moment you enter the beautiful and private garden courtyard you feel like you are at a Mediterranean Spa. Whether entertaining family, friends or hosting a large event, no detail has been left out designing this magnificent estate.

Offered at $7,950,000 USD